MAWA EVENTS

Address: No. 857, Block A2. Leisure Commerce Square - No 9., 46150 Petaling Jaya, Selangor, Malaysia

Phone: +601116373203 | **Email:** info@mawaevents.net

CILT CERTIFIED PROCUREMENT PROFESSIONAL

"Develop Expertise in Strategic Procurement, Supplier Management, and Value Creation for Your Organization"

Schedule

Venue (In-house)	Fees
At Your Organization Premises	Ask For The Quotation

Introduction

Procurement is a strategic function that directly impacts cost efficiency, supplier performance, and organizational competitiveness. The CILT Certified Procurement Professional course provides participants with a comprehensive understanding of procurement principles, processes, and best practices. This program equips professionals to manage the full procurement lifecycle — from sourcing and negotiation to supplier performance management and contract compliance.

Participants will gain practical skills in strategic procurement planning, supplier evaluation, cost analysis, risk management, and performance monitoring. Through case studies, workshops, and interactive exercises, attendees will learn to implement procurement strategies that enhance value, efficiency, and sustainability within their organizations.

Objectives

By the end of this course, participants will be able to:

- Understand the strategic role of procurement within the organization.
- Develop and implement effective procurement policies and procedures.
- Conduct supplier selection, evaluation, and relationship management.
- Negotiate contracts and manage commercial terms effectively.
- Apply cost analysis, budgeting, and spend management techniques.
- Identify and mitigate procurement risks while ensuring compliance.
- Monitor supplier performance using KPIs and performance metrics.
- Integrate procurement practices with overall supply chain and organizational strategy.

MAWA EVENTS

Address: No. 857, Block A2. Leisure Commerce Square - No 9., 46150 Petaling Jaya, Selangor, Malaysia

Phone: +601116373203 | **Email:** info@mawaevents.net

Why Attend

Strategic procurement is critical for achieving cost savings, risk reduction, and improved supplier collaboration. This course provides participants with both the theoretical foundation and practical skills required to optimize procurement activities, drive efficiency, and create organizational value. It is ideal for professionals seeking to strengthen their procurement expertise and advance their careers.

Target Audience

This course is suitable for:

- Procurement and Purchasing Managers
- Sourcing and Category Managers
- Supply Chain and Logistics Professionals
- Contract and Vendor Management Specialists
- Finance and Operations Managers involved in procurement
- Anyone seeking professional certification in procurement

Individual Benefits

- Gain recognized expertise in strategic procurement and supplier management.
- Improve negotiation, analytical, and decision-making skills.
- Learn to identify risks and ensure compliance in procurement processes.
- Enhance your professional credibility and career advancement opportunities.
- Acquire practical tools and techniques for efficient procurement operations.
- Build confidence in managing complex procurement projects and supplier relationships.

Organizational Benefits

- Improve procurement efficiency, cost management, and supplier performance.
- Enhance compliance with regulatory, legal, and organizational standards.
- Reduce procurement-related risks and operational disruptions.
- Strengthen strategic sourcing and supplier collaboration.
- Build in-house procurement capability and professional expertise.
- Support sustainable and value-driven procurement practices.

Instructional Methodology

The course uses a practical and interactive approach, including:

- Instructor-led sessions and expert presentations
- Case studies of real-world procurement challenges and solutions
- Group workshops on sourcing, negotiation, and supplier evaluation
- Hands-on exercises in spend analysis, risk assessment, and contract management
- Interactive discussions, Q&A sessions, and problem-solving activities
- Continuous feedback and applied learning support

MAWA EVENTS

Address: No. 857, Block A2. Leisure Commerce Square - No 9., 46150 Petaling Jaya, Selangor, Malaysia

Phone: +601116373203 | **Email:** info@mawaevents.net

Course Outline

Module 1: Introduction to Strategic Procurement and Its Role

Module 2: Procurement Policies, Procedures, and Governance

Module 3: Supplier Selection, Evaluation, and Relationship Management

Module 4: Negotiation Techniques and Commercial Terms

Module 5: Cost Analysis, Spend Management, and Budgeting

Module 6: Risk Management and Compliance in Procurement

Module 7: Performance Measurement and Supplier KPIs

Module 8: Category Management and Strategic Sourcing

Module 9: Technology and Digital Tools in Procurement

Module 10: Capstone Workshop – Developing a Strategic Procurement Plan

Certification

Upon successful completion, participants will receive the CILT Certified Procurement Professional credential, recognizing their expertise in strategic procurement, supplier management, and operational excellence in procurement practices.

Why Choose MAWA Events

- **Global Expertise:** More than 17 years of experience in professional training and consulting.
- **Industry-Leading Faculty:** Courses delivered by seasoned professionals with hands-on experience.
- **Practical Insights:** Learn to turn theory into actionable strategies for real-world business impact.
- **Client-Focused Solutions:** Customized programs designed to achieve your organisation’s unique goals.

In-House / Customized Training Interested in running this course for your team? Please contact us:	TEL: **+601116373203**	EMAIL: **info@mawaevents.net**

Follow us: **Facebook** **Twitter** **YouTube** **LinkedIn** **Instagram**

© Material published by MAWA Events shown here is copyrighted. All rights reserved. Any unauthorized copying, distribution, use, dissemination, downloading, storing (in any medium), transmission, reproduction or reliance in whole or any part of this course outline is prohibited and will constitute an infringement of copyright.