

ARBITRATION AND DISPUTE RESOLUTION

“Resolve Conflicts Effectively Through Arbitration, Mediation, and Negotiation Mastery”

Schedule

Venue (In-house)	Fees
At Your Organization Premises	Ask For The Quotation

► **Available delivery methods:** In-House Training

Introduction

In today’s complex commercial and legal environment, disputes are inevitable — but costly and time-consuming litigation is not the only solution. Arbitration and alternative dispute resolution (ADR) provide efficient, confidential, and cost-effective mechanisms for resolving conflicts while maintaining professional and business relationships.

The Arbitration and Dispute Resolution course offers a comprehensive understanding of the legal, procedural, and practical aspects of resolving disputes outside traditional court systems. Participants will learn how to manage arbitration processes, mediate effectively, and apply negotiation strategies to achieve fair and sustainable outcomes. Through real-world case studies and practical exercises, this course equips professionals with the tools and confidence to handle disputes strategically and ethically.

Objectives

By the end of this course, participants will be able to:

- Understand the principles and legal framework of arbitration and ADR.
- Differentiate between arbitration, mediation, and other resolution methods.
- Draft effective arbitration clauses and agreements.
- Manage arbitration proceedings from initiation to award enforcement.
- Apply negotiation and mediation techniques to resolve conflicts amicably.
- Recognize the role of national and international arbitration institutions.
- Handle cross-border and commercial disputes effectively.
- Promote fair, efficient, and ethical dispute resolution practices.

Why Attend

Dispute resolution skills are critical for legal, business, and management professionals involved in contracts, partnerships, and international operations. This course provides practical insights into arbitration law, procedures, and strategy — enabling participants to protect organizational interests and foster positive outcomes. Whether acting as a party, counsel, or potential arbitrator, participants will gain a strong foundation in both theory and application of dispute resolution mechanisms.

Target Audience

This course is suitable for:

- Legal Advisors and In-house Counsel
- Contract and Commercial Managers
- Business Executives and Entrepreneurs
- Project and Procurement Managers
- Mediators and Arbitrators in Training
- Lawyers and Paralegals
- Anyone involved in managing or resolving commercial or contractual disputes

Individual Benefits

- Gain practical understanding of arbitration and ADR frameworks.
- Develop negotiation, mediation, and conflict management skills.
- Learn how to draft and interpret arbitration clauses effectively.
- Enhance ability to represent clients or organizations in arbitration.
- Strengthen strategic thinking and problem-solving in disputes.
- Improve professional credibility and career prospects in dispute management.

Organizational Benefits

- Reduce the cost and duration of legal disputes.
- Minimize business disruptions and protect commercial relationships.
- Improve compliance with contractual dispute resolution clauses.
- Strengthen internal capacity for negotiation and conflict prevention.
- Promote ethical and fair dispute management practices.
- Enhance reputation for professionalism and integrity in business dealings.

Instructional Methodology

This course combines theory with practice through:

- Interactive lectures and guided discussions
- Case studies of arbitration and mediation scenarios
- Role-playing of negotiation and mediation sessions
- Group workshops on drafting arbitration clauses and agreements
- Analysis of national and international arbitration frameworks
- Continuous feedback and assessment through practical exercises

Course Outline

- Module 1: Introduction to Dispute Resolution and ADR Mechanisms
- Module 2: Principles and Legal Framework of Arbitration
- Module 3: Arbitration Agreements and Clauses – Drafting and Interpretation
- Module 4: Arbitration Proceedings – From Notice to Award
- Module 5: Role of Arbitrators, Parties, and Counsel
- Module 6: Mediation and Negotiation Strategies in Dispute Resolution
- Module 7: Institutional vs. Ad Hoc Arbitration (ICC, LCIA, UNCITRAL, etc.)
- Module 8: Enforcement and Challenge of Arbitral Awards
- Module 9: Cross-Border and International Commercial Dispute Management
- Module 10: Capstone Exercise – Simulated Arbitration and Mediation Case

Certification

Upon successful completion, participants will receive a Certificate in Arbitration and Dispute Resolution, recognizing their professional competence in applying effective, ethical, and internationally recognized methods of resolving disputes through arbitration, mediation, and negotiation.

Why Choose MAWA Events

- **Global Expertise:** More than 17 years of experience in professional training and consulting.
- **Industry-Leading Faculty:** Courses delivered by seasoned professionals with hands-on experience.
- **Practical Insights:** Learn to turn theory into actionable strategies for real-world business impact.
- **Client-Focused Solutions:** Customized programs designed to achieve your organisation’s unique goals.

In-House / Customized Training

Interested in running this course for your team?

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