

CERTIFICATE IN REAL ESTATE PROCESS FOR DEVELOPMENT & INVESTMENT (REPDI)

“Master the Complete Real Estate Development Cycle from Concept to Investment”

Schedule

Venue (InHouse)	Fees
At Your Organization Premises	Ask For The Quotation

► **Available delivery methods:** In-House Training

Introduction

The Certificate in Real Estate Process for Development & Investment (REPDI) provides an in-depth understanding of the end-to-end real estate development process — from land acquisition and feasibility analysis to design, financing, construction, and project delivery. This program equips professionals with the knowledge and tools to plan, manage, and execute successful real estate projects while ensuring financial viability and sustainable growth.

Participants will gain practical insights into project management, market assessment, investment planning, and stakeholder coordination. The course bridges technical, managerial, and financial aspects of real estate, enabling participants to make informed decisions that align with both development goals and investment objectives.

Objectives

By the end of this course, participants will be able to:

- Understand the complete process of real estate development and investment.
- Conduct feasibility and market studies for proposed developments.
- Manage planning, design, and approval stages efficiently.
- Evaluate investment opportunities and project risks.
- Develop project budgets, financial models, and funding strategies.
- Oversee construction management and project delivery.
- Integrate sustainability and smart development principles.
- Align development strategies with investor expectations and market trends.

Why Attend

The real estate industry demands professionals who can manage complex projects with financial and strategic insight. This course provides a comprehensive understanding of how successful developments are conceived, financed, built, and delivered. Attending this course will empower you to bridge the gap between technical execution and investment performance, ensuring long-term project success.

Target Audience

This course is suitable for:

- Real Estate Developers and Investors
- Project Managers and Construction Professionals
- Urban Planners and Property Consultants
- Architects and Engineers involved in development projects
- Financial Analysts and Bankers
- Government and Regulatory Officials
- Anyone involved in real estate planning, design, or investment

Individual Benefits

- Gain a complete understanding of the real estate development process.
- Strengthen decision-making and project management skills.
- Learn to evaluate project feasibility and manage financial risks.
- Enhance your ability to communicate with investors and stakeholders.
- Improve your professional profile in real estate development and investment.

Organizational Benefits

- Improve planning and execution efficiency in development projects.
- Reduce project delays and cost overruns through structured processes.
- Strengthen collaboration among multidisciplinary teams.
- Enhance investment decisions with comprehensive feasibility analysis.
- Build organizational capacity for managing sustainable developments.

Instructional Methodology

The course combines theory and practice through:

- Expert-led presentations and interactive discussions
- Case studies of successful development projects
- Group exercises and feasibility analysis workshops
- Real-world investment simulations and scenario planning
- Q&A sessions and practical problem-solving

Course Outline

- Module 1: Overview of Real Estate Development and Investment
- Module 2: Market Research and Feasibility Studies
- Module 3: Land Acquisition, Legal Frameworks, and Zoning Regulations
- Module 4: Design Development and Project Approvals
- Module 5: Project Budgeting, Cost Estimation, and Financial Modeling
- Module 6: Investment Evaluation and Risk Management
- Module 7: Construction Management and Project Delivery
- Module 8: Marketing, Sales, and Asset Management
- Module 9: Sustainable and Smart Real Estate Development Practices
- Module 10: Case Studies and Capstone Project on Development Strategy

Certification

Upon successful completion, participants will receive a Certificate in Real Estate Process for Development & Investment (REPD), recognizing their ability to manage, evaluate, and execute real estate projects effectively from concept to completion, with a strong understanding of both development and investment principles.

Why Choose MAWA Events

- **Global Expertise:** More than 17 years of experience in professional training and consulting.
- **Industry-Leading Faculty:** Courses delivered by seasoned professionals with hands-on experience.
- **Practical Insights:** Learn to turn theory into actionable strategies for real-world business impact.
- **Client-Focused Solutions:** Customized programs designed to achieve your organisation's unique goals.

In-House / Customized Training

Interested in running this course for your team?

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