MAWA EVENTS

Address: No. 857, Block A2. Leisure Commerce Square - No 9., 46150 Petaling Jaya, Selangor, Malaysia

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LEADING THROUGH COACHING

"Empower, Guide, and Inspire Teams to Achieve Peak Performance Through Effective Coaching."

Schedule

Venue (InHouse)	Fees
At Your Organization Premises	Ask For The Quotation

Introduction

Modern leadership requires more than directing teams—it requires guiding, empowering, and developing people to reach their full potential. This course focuses on the principles and practices of coaching as a leadership tool, helping leaders to cultivate high-performing, motivated, and engaged teams.

Participants will learn how to apply coaching techniques to improve performance, build trust, provide constructive feedback, and support professional growth. Through interactive exercises, role-playing, and real-world case studies, attendees will gain practical skills to lead effectively through coaching and influence positive change within their teams.

Objectives

By the end of this course, participants will be able to:

- Understand the role of coaching in effective leadership.
- Apply coaching techniques to develop team members' skills and potential.
- Build trust, rapport, and strong working relationships with team members.
- Provide constructive feedback and guide performance improvement.
- Identify individual strengths and development areas within the team.
- Foster a culture of accountability, continuous learning, and growth.
- Use coaching to resolve conflicts, motivate, and inspire teams.
- Integrate coaching practices into day-to-day leadership activities.

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Why Attend

Coaching is a key leadership skill that drives engagement, performance, and retention. This course equips leaders with practical tools and techniques to inspire teams, unlock potential, and create a culture of high performance and professional growth.

Target Audience

This course is suitable for:

- Team Leaders, Supervisors, and Managers
- HR and Learning & Development Professionals
- Project and Operations Managers
- Emerging Leaders seeking to enhance leadership effectiveness
- Professionals responsible for guiding and developing teams

Individual Benefits

- Develop essential coaching and mentoring skills for effective leadership.
- Enhance ability to motivate and inspire team members.
- Improve communication, active listening, and feedback skills.
- Build confidence in guiding team performance and development.
- Strengthen problem-solving and conflict resolution capabilities.
- Learn strategies to cultivate a high-performing and engaged team.
- Increase personal credibility and leadership influence.

Organizational Benefits

- Enhance team performance, productivity, and engagement.
- Foster a culture of continuous learning, development, and accountability.
- Reduce employee turnover through effective coaching and development.
- Improve collaboration and communication across teams.
- Strengthen leadership pipelines and succession planning.
- Support organizational growth by developing empowered, capable employees.
- Align individual performance with organizational goals.

Instructional Methodology

The training uses an interactive and experiential approach through:

- Role-playing and coaching simulations
- Group exercises and scenario-based activities
- Case studies of successful leadership coaching interventions
- Facilitator-led discussions with continuous feedback
- Self-assessment exercises to identify coaching strengths and areas for improvement
- Development of personal coaching action plans

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Course Outline

Module 1: Understanding Coaching and Its Role in Leadership

Module 2: Building Trust and Rapport with Team Members

Module 3: Active Listening and Powerful Questioning Techniques

Module 4: Providing Constructive Feedback and Guidance

Module 5: Identifying Strengths and Development Needs

Module 6: Motivating, Inspiring, and Engaging Teams

Module 7: Coaching Through Challenges and Conflict Resolution

Module 8: Integrating Coaching into Daily Leadership Practices

Module 9: Measuring Coaching Effectiveness and Impact

Module 10: Capstone Activity – Developing a Personal Leadership Coaching Plan

Certification

Upon successful completion, participants will receive a Certificate in Leading Through Coaching, recognizing their ability to lead effectively, develop team potential, and foster a culture of high performance and professional growth.

Why Choose MAWA Events

- **Global Expertise:** More than 17 years of experience in professional training and consulting.
- **Industry-Leading Faculty:** Courses delivered by seasoned professionals with hands-on experience.
- **Practical Insights:** Learn to turn theory into actionable strategies for real-world business impact.
- **Client-Focused Solutions:** Customized programs designed to achieve your organisation’s unique goals.

In-House / Customized Training Interested in running this course for your team? Please contact us:	TEL: **+601116373203**	EMAIL: **info@mawaevents.net**

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