

LEADERSHIP, INFLUENCE AND TRUST

“Build Credibility, Inspire Teams, and Lead with Integrity to Achieve Sustainable Results.”

Schedule

| Venue (InHouse) | Fees |
|-------------------------------|-----------------------|
| At Your Organization Premises | Ask For The Quotation |

Introduction

Effective leadership is built on the foundation of trust and the ability to influence others positively. This course focuses on developing leaders who can inspire confidence, build strong relationships, and guide teams toward achieving organizational goals with integrity and credibility.

Participants will explore techniques to strengthen personal influence, establish trust within teams, and navigate complex interpersonal dynamics. Through practical exercises, case studies, and role-playing, attendees will gain the skills necessary to lead with authenticity and impact.

Objectives

By the end of this course, participants will be able to:

- Understand the role of trust and influence in effective leadership.
- Build credibility and integrity as a leader.
- Develop techniques to influence and motivate individuals and teams.
- Strengthen communication and relationship-building skills.
- Manage difficult conversations and resolve conflicts constructively.
- Foster a culture of accountability, collaboration, and transparency.
- Apply ethical decision-making and leadership practices.
- Enhance team performance and engagement through trusted leadership.

Why Attend

Leaders who can influence effectively and establish trust are better equipped to drive engagement, inspire performance, and achieve strategic objectives. This course equips participants with practical tools to enhance leadership credibility, strengthen relationships, and positively impact organizational outcomes.

Target Audience

This course is suitable for:

- Senior Managers, Department Heads, and Executives
- Team Leaders, Supervisors, and Emerging Leaders
- HR and Learning & Development Professionals
- Project Managers and Operations Leaders
- Professionals responsible for leading and influencing teams

Individual Benefits

- Build credibility and trust with team members and stakeholders.
- Enhance influence and persuasion skills for effective leadership.
- Improve communication, relationship-building, and conflict resolution skills.
- Strengthen decision-making capabilities with ethical and transparent practices.
- Develop confidence in guiding teams and motivating individuals.
- Learn strategies to foster a collaborative and high-performing work environment.
- Increase personal and professional leadership impact.

Organizational Benefits

- Strengthen leadership credibility and integrity across the organization.
- Improve team engagement, collaboration, and productivity.
- Enhance communication, trust, and transparency within teams.
- Support effective change management and organizational alignment.
- Foster a culture of accountability, ethical decision-making, and performance excellence.
- Build resilient teams capable of achieving strategic objectives.
- Reduce workplace conflicts and improve organizational climate.

Instructional Methodology

The training uses an interactive and experiential approach through:

- Case studies of leadership, influence, and trust-building challenges
- Role-playing and scenario-based exercises
- Group discussions and collaborative problem-solving workshops
- Facilitator-led guidance with continuous feedback
- Self-assessment exercises to identify strengths and areas for improvement
- Development of a personal leadership and trust-building action plan

Course Outline

- Module 1: Understanding Leadership, Influence, and Trust
- Module 2: Building Credibility and Integrity as a Leader
- Module 3: Techniques for Influencing and Motivating Teams
- Module 4: Communication and Relationship-Building Skills
- Module 5: Ethical Decision-Making and Leading with Integrity
- Module 6: Conflict Resolution and Difficult Conversations
- Module 7: Fostering Collaboration and Accountability
- Module 8: Enhancing Team Engagement and Performance
- Module 9: Sustaining Trust and Influence in the Long Term
- Module 10: Capstone Activity - Developing a Personal Leadership, Influence, and Trust Plan

Certification

Upon successful completion, participants will receive a Certificate in Leadership, Influence and Trust, recognizing their ability to lead with credibility, inspire teams, and foster trust for sustainable organizational success.

Why Choose MAWA Events

- **Global Expertise:** More than 17 years of experience in professional training and consulting.
- **Industry-Leading Faculty:** Courses delivered by seasoned professionals with hands-on experience.
- **Practical Insights:** Learn to turn theory into actionable strategies for real-world business impact.
- **Client-Focused Solutions:** Customized programs designed to achieve your organisation’s unique goals.

In-House / Customized Training

Interested in running this course for your team?

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