

ILM ENDORSED MANAGEMENT SKILLS FOR MIDDLE MANAGERS

"Equip Middle Managers with Essential Skills to Lead, Influence, and Deliver Results Effectively."

Schedule

Venue (InHouse)	Fees
At Your Organization Premises	Ask For The Quotation

Introduction

Middle managers play a pivotal role in bridging strategic objectives and operational execution. This ILM-endorsed Management Skills for Middle Managers course is designed to enhance the leadership, decision-making, and team management capabilities of middle-level managers. Participants will learn practical approaches to managing people, projects, and processes while driving performance and fostering a positive organizational culture.

Through interactive workshops, case studies, and real-life exercises, participants will explore core management competencies, including planning, communication, problem-solving, performance management, and change leadership. This course provides actionable strategies to improve efficiency, engagement, and results within teams and departments.

Objectives

By the end of this course, participants will be able to:

- Understand the key responsibilities and challenges of middle management.
- Develop leadership and people management skills for team motivation and engagement.
- Improve communication, negotiation, and conflict-resolution capabilities.
- Apply strategic thinking and decision-making skills to drive results.
- Plan, delegate, and prioritize tasks effectively for team and project success.
- Foster a positive organizational culture and promote team collaboration.
- Manage performance, provide feedback, and coach team members effectively.
- Adapt to change and lead teams through organizational transitions.

Why Attend

Middle managers are critical to translating strategy into action. This course provides practical tools and techniques to improve managerial effectiveness, enhance team performance, and ensure alignment with organizational goals. Participants will gain confidence in their leadership abilities and acquire strategies to handle the complexities of middle management successfully.

Target Audience

This course is suitable for:

- Middle Managers and Department Heads
- Supervisors and Team Leaders
- Project Managers and Coordinators
- Emerging Leaders aiming to strengthen managerial competencies
- HR and OD professionals involved in leadership development
- Professionals responsible for team performance and operational execution

Individual Benefits

- Develop stronger leadership and people management capabilities.
- Improve decision-making, planning, and problem-solving skills.
- Gain confidence in communication, negotiation, and conflict resolution.
- Learn techniques to motivate, engage, and coach team members.
- Enhance ability to implement strategic objectives effectively.
- Strengthen influence and credibility within the organization.
- Prepare for future leadership roles and career advancement opportunities.

Organizational Benefits

- Improve team performance and operational efficiency.
- Foster a culture of accountability, collaboration, and engagement.
- Enhance alignment between middle management and organizational strategy.
- Reduce employee turnover and boost morale through effective leadership.
- Support organizational growth and change initiatives successfully.
- Strengthen leadership pipelines for sustainable talent development.
- Promote consistent managerial standards across departments.

Instructional Methodology

The training employs an experiential and interactive approach through:

- Case studies of real-world management scenarios
- Group discussions and role-playing exercises
- Workshops on planning, delegation, and performance management
- Self-assessment and reflection exercises
- Facilitator-led guidance on leadership and decision-making
- Continuous feedback and Q&A sessions for skill reinforcement

Course Outline

Module 1: Roles, Responsibilities, and Challenges of Middle Managers

Module 2: Leadership Styles and Team Motivation

Module 3: Effective Communication and Influencing Skills

Module 4: Decision-Making, Problem-Solving, and Strategic Thinking

Module 5: Planning, Delegation, and Time Management

Module 6: Performance Management and Coaching Techniques

Module 7: Conflict Resolution and Negotiation Skills

Module 8: Driving Change and Leading Teams through Transitions

Module 9: Collaboration, Teamwork, and Organizational Culture

Module 10: Capstone Activity - Developing a Personal Management Action Plan

Certification

Upon successful completion, participants will receive an ILM-Endorsed Certificate in Management Skills for Middle Managers, acknowledging their ability to lead, influence, and deliver results effectively within their teams and organization.

Why Choose MAWA Events

- **Global Expertise:** More than 17 years of experience in professional training and consulting.
- **Industry-Leading Faculty:** Courses delivered by seasoned professionals with hands-on experience.
- **Practical Insights:** Learn to turn theory into actionable strategies for real-world business impact.
- **Client-Focused Solutions:** Customized programs designed to achieve your organisation's unique goals.

In-House / Customized Training

Interested in running this course for your team?

Please contact us:

TEL:

+601116373203

EMAIL:

info@mawaevents.net

© Material published by MAWA Events shown here is copyrighted. All rights reserved. Any unauthorized copying, distribution, use, dissemination, downloading, storing (in any medium), transmission, reproduction or reliance in whole or any part of this course outline is prohibited and will constitute an infringement of copyright.