MAWA EVENTS

Address: No. 857, Block A2. Leisure Commerce Square - No 9., 46150 Petaling Jaya, Selangor, Malaysia

Phone: +601116373203 | **Email:** info@mawaevents.net

ADVANCED EQUITY VALUATION TECHNIQUES FOR PRACTITIONERS

"Mastering Valuation Models, Market Comparables & Real-World Application Strategies"

Schedule

Venue (InHouse)	Fees
At Your Organization Premises	Ask For The Quotation

► **Available delivery methods:** In-House Training

Introduction

Equity valuation lies at the heart of informed investment decisions, corporate finance, and strategic planning. As financial markets evolve and investor expectations grow, practitioners require more sophisticated, data-driven techniques to assess a company\'s true worth. This intensive training delivers the expertise needed to master advanced equity valuation methodologies used by global investment banks, asset managers, and corporate strategists.

Through real-life case studies and hands-on exercises, this program equips participants with a deeper understanding of discounted cash flow (DCF) modeling, relative valuation, market multiples, and sector-specific considerations—ensuring accurate, defendable, and insightful valuations in a variety of market scenarios.

Objectives

By the end of this course, participants will be able to:

- Apply advanced DCF and adjusted present value (APV) techniques
- Evaluate companies using relative valuation tools such as P/E, EV/EBITDA, and price-to-book multiples
- Identify key value drivers, risks, and assumptions impacting valuation results
- Integrate scenario analysis and sensitivity testing into models
- Adjust valuation models for sector-specific factors and corporate actions

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Why Attend

- Gain mastery over the full range of valuation methodologies used by equity analysts and financial institutions
- Learn to construct robust financial models under real-world conditions
- Enhance your ability to evaluate investment opportunities and pricing strategies
- Understand how to account for M&A activity, IPO pricing, and restructuring in valuation
- Build credibility and confidence when presenting valuation reports and recommendations

Target Audience

This program is designed for:

- Equity analysts and investment professionals
- Corporate finance officers and CFOs
- M&A analysts and transaction advisors
- Portfolio managers and financial consultants
- Business valuation practitioners and accountants

Individual Benefits

Key competencies that will be developed include:

- Financial modeling and forecasting skills
- Ability to analyze public and private equity valuations
- Confidence in presenting complex valuation findings
- Insight into market trends, growth potential, and value creation strategies
- Enhanced understanding of investor behavior and sentiment analysis

Organizational Benefits

Upon completing the training course, participants will demonstrate:

- More accurate equity valuations for strategic decisions
- Enhanced investment screening and due diligence practices
- Better pricing strategies for IPOs and divestitures
- Improved internal valuation governance and standardization
- Stronger alignment with investor expectations and market positioning

Instructional Methodology

The course follows a blended learning approach combining theory with practice:

- Strategy Briefings – Deep dive into equity valuation frameworks and evolving methodologies
- Case Studies – Sector-based valuation examples including tech, banking, and industrials
- Workshops – Hands-on modeling of DCF, comparables, and valuation adjustments
- Peer Exchange – Group critique of valuation assumptions and presentation delivery
- Tools – Excel templates for DCF, multiples, and forecasting models

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Course Outline

DETAILED 5-DAY COURSE OUTLINE (Customizable)

Training Hours: 7:30 AM – 3:30 PM **Daily Format:** 3–4 Learning Modules | Coffee breaks: 09:30 & 11:15 | Lunch Buffet: 01:00 – 02:00

Day 1: Foundations of Equity Valuation

- Module 1: Core Valuation Concepts & Models (07:30 – 09:30)
- The valuation cycle and context: investment, M&A, fairness opinions
- Intrinsic vs. relative valuation techniques
- Introduction to DCF and market comparables
- Module 2: Analyzing Financial Statements for Valuation (09:45 – 11:15)
- Quality of earnings and earnings normalization
- Identifying non-operating items and hidden liabilities
- Forecasting best practices
- Module 3: Understanding Value Drivers (11:30 – 01:00)
- Growth, profitability, and capital efficiency
- ROIC, WACC, and reinvestment rate interactions
- Strategic and macroeconomic influences

Day 2: Advanced DCF and APV Modeling

- Module 1: Building a Full DCF Model (07:30 – 09:30)
- Free cash flow estimation (FCFF vs. FCFE)
- Terminal value methods and growth assumptions
- Discount rate calculation and risk premiums
- Module 2: Adjusted Present Value (APV) & Scenario Modeling (09:45 – 11:15)
- Valuing tax shields and financing effects
- Adjusting for changing capital structures
- Scenario testing and decision trees
- Module 3: Sensitivity & Break-Even Analysis (11:30 – 01:00)
- One-way and two-way data tables
- Tornado charts and driver prioritization
- Interpreting ranges and confidence intervals

Day 3: Relative Valuation & Market Multiples

- Module 1: Selecting and Normalizing Multiples (07:30 – 09:30)
- Common multiples: EV/EBITDA, P/E, PEG, and others
- Forward vs. trailing valuations
- Adjusting for non-recurring items
- Module 2: Peer Group Selection and Benchmarking (09:45 – 11:15)
- Comparable company analysis
- Transaction multiples (precedent deals)
- Sector considerations: banks, energy, technology
- Module 3: Valuation Adjustments and Control Premiums (11:30 – 01:00)
- Illiquidity, control, and synergies
- Discounts for minority interest and lack of marketability
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Cross-border valuation issues

Day 4: Valuation in Special Situations

- Module 1: Valuation for M&A and IPOs (07:30 – 09:30)
- Deal structuring and valuation disputes
- IPO pricing and investor sentiment
- Precedent transactions and fairness opinions
- Module 2: Distressed Valuation & Turnaround Cases (09:45 – 11:15)
- Liquidation and reorganization value
- Valuing loss-making or cash-negative firms
- Credit-adjusted DCF approaches
- Module 3: ESG and Intangible Value Considerations (11:30 – 01:00)
- Brand equity, R&D, and intellectual capital
- ESG scoring in investment analysis
- Impact on multiples and investor perception

Day 5: Practical Valuation Workshop & Presentation Skills

- Module 1: Full Valuation Case Study (07:30 – 09:30)
- Valuation of a listed firm using DCF and multiples
- Interpretation of assumptions and model outputs
- Comparison with analyst consensus
- Module 2: Pitchbook Development and Reporting (09:45 – 11:15)
- Communicating valuation results effectively
- Creating persuasive valuation presentations
- Regulatory and compliance considerations
- Module 3: Review & Action Plan (11:30 – 01:00)
- Summary of techniques learned
- Key takeaways for real-world application
- Final Q&A and feedback

Certification

Participants will receive a Certificate of Completion in Advanced Equity Valuation Techniques, validating their proficiency in applying robust equity valuation models and analytical frameworks for strategic investment and financial decision-making.

Why Choose MAWA Events

- **Global Expertise:** More than 17 years of experience in professional training and consulting.
- **Industry-Leading Faculty:** Courses delivered by seasoned professionals with hands-on experience.
- **Practical Insights:** Learn to turn theory into actionable strategies for real-world business impact.
- **Client-Focused Solutions:** Customized programs designed to achieve your organisation’s unique goals.

In-House / Customized Training Interested in running this course for your team? Please contact us:	TEL: **+601116373203**	EMAIL: **info@mawaevents.net**

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