

FIXED INCOME PRODUCTS & DEBT CAPITAL MARKETS

"Mastering Bond Instruments, Market Structures, and Yield Strategies"

Schedule

Date	Venue	Fees (Face-to-Face)
11 - 12 Jun 2026	Dubai, UAE	USD 1995 per delegate
01 - 02 Jul 2026	Doha, Qatar	USD 1995 per delegate

► **Available delivery methods:** Face-to-Face & Online Training

Introduction

Fixed income securities play a central role in global financial markets, providing financing to governments and corporations while offering investors stable returns and diversification. Understanding the pricing, risk, and structure of these instruments is essential for professionals involved in finance, investment, and treasury management.

This intensive 2-day program equips participants with a clear understanding of bond markets, fixed income products, valuation models, credit risk, and yield strategies. The course bridges theory and practice, offering real-world insights into how debt instruments are issued, traded, and analyzed in both primary and secondary markets.

Objectives

By the end of this course, participants will be able to:

- Understand the structure and types of fixed income securities
- Apply pricing and yield calculations including YTM and duration
- Evaluate credit ratings, spreads, and market risk factors
- Analyze debt capital market structures and issuance processes
- Build investment strategies using fixed income instruments

Why Attend

This program is designed for:

- Bankers and Fixed Income Investment Analysts
- Treasury and Corporate Finance Professionals
- Portfolio and Asset Managers
- Credit Risk and Debt Structuring Specialists
- Anyone involved in bond markets, DCM, or securities issuance

Target Audience

Key competencies that will be developed include:

- Fixed income security analysis and pricing
- Yield curve interpretation and duration management
- Understanding of debt capital market operations
- Credit risk and bond rating analysis
- Ability to assess market trends and investment opportunities

Individual Benefits

Upon completing the training course, participants will demonstrate:

- Stronger capacity to manage fixed income portfolios
- Improved financial planning using debt instruments
- Enhanced ability to structure and issue bonds strategically
- Better risk-adjusted return analysis for investment decisions
- Increased understanding of regulatory and market frameworks

Organizational Benefits

The course follows a blended learning approach combining theory with practice:

- Strategy Briefings – Bond markets, yield mechanics, risk dimensions
- Case Studies – Sovereign and corporate bond issues
- Workshops – Bond pricing, yield curve plotting, credit analysis
- Peer Exchange – Regional debt market trends and comparisons
- Tools – Excel templates, Bloomberg yield curves, rating models

Instructional Methodology

Training Hours: 7:30 AM - 3:30 PM Daily Format: 3-4 Learning Modules | Coffee breaks: 09:30 & 11:15 | Lunch Buffet: 01:00 - 02:00

Day 1: Fundamentals of Fixed Income Instruments

- Module 1: Introduction to Bonds and Market Structures (07:30 - 09:30) • Treasuries, corporates, municipals, supranationals
- Module 2: Bond Pricing, Yield, and Duration Concepts (09:45 - 11:15) • Present value, YTM, coupon structures, duration
- Module 3: Interest Rate Risk and Term Structure (11:30 - 01:00) • Yield curve types, duration vs convexity
- Module 4: Workshop - Price a Bond and Calculate Yield (02:00 - 03:30) • Use case of corporate bond issuance

Day 2: Credit Risk and Debt Capital Market Strategies

- Module 5: Credit Ratings and Spread Analysis (07:30 - 09:30) • Rating agencies, credit metrics, spread products
- Module 6: Primary Market - Debt Issuance Process (09:45 - 11:15) • Underwriting, syndication, regulatory approvals
- Module 7: Secondary Market and Trading Mechanics (11:30 - 01:00) • Liquidity, repo markets, trading platforms
- Module 8: Final Workshop - Build a Fixed Income Investment Strategy (02:00 - 03:30) • Portfolio design using yield and credit profiles

Course Outline

Participants will receive a Certificate of Completion in Fixed Income Products & Debt Capital Markets, validating their knowledge of bond instruments, market operations, and analytical techniques essential for careers in investment, treasury, and financial markets.

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