

# BEST PRACTICES FOR FINANCIAL MODELS OF PUBLIC-PRIVATE PARTNERSHIPS (PPP) PROJECTS

*"Master Financial Modeling for Effective Public-Private Partnership Projects"*

## Schedule

Date	Venue	Fees (Face-to-Face)
08 - 10 Sep 2026	Doha, Qatar	USD 2495 per delegate

► **Available delivery methods:** Face-to-Face & Online Training

## Introduction

The Best Practices for Financial Models of Public-Private Partnerships (PPP) Projects course focuses on providing participants with the skills and knowledge required to create effective financial models for PPP projects. In this 3-day intensive program, you will learn the core principles and best practices of financial modeling, enabling you to assess the viability and risks of PPP projects. Through real-world case studies and practical workshops, you will gain hands-on experience in building financial models that meet both public and private sector requirements.

This course is designed to enhance your ability to evaluate the financial feasibility of PPP projects, ensuring optimal decision-making in both government and private sectors. By the end of the program, participants will have the tools needed to create robust financial models that align with international best practices, helping to secure successful and sustainable PPP projects.

## Objectives

By the end of this course, participants will be able to:

- Understand the key components of financial models for PPP projects.
- Create and analyze financial models that are tailored for PPP projects.
- Apply financial modeling techniques to assess the financial viability of PPP initiatives.
- Identify and manage risks associated with PPP financial structures.
- Implement best practices in structuring financial models for PPP projects.

## Why Attend

- Learn how to create and evaluate financial models for public-private partnerships.
- Gain practical skills in managing financial risks in PPP projects.
- Enhance your ability to design sustainable and financially viable PPP projects.
- Stay updated on international best practices in PPP financial modeling.
- Network with other professionals in the field of public-private partnerships and finance.

## Target Audience

This program is designed for:

- Project finance professionals involved in PPP projects.
- Financial analysts and managers working on public-private partnerships.
- Government officials and policy advisors responsible for PPP projects.
- Consultants and advisors working with private and public sector organizations on PPPs.
- Anyone interested in mastering financial modeling techniques for PPP projects.

## Individual Benefits

Key competencies that will be developed include:

- Expertise in financial modeling for public-private partnerships.
- Ability to analyze and assess the financial viability of PPP projects.
- Advanced understanding of risk management in PPP financial structures.
- Practical skills in building models that ensure sustainability and profitability.
- Improved decision-making skills related to financial structuring of PPP projects.

## Organizational Benefits

Upon completing the training course, participants will demonstrate:

- A solid understanding of how to create and manage financial models for PPP projects.
- The ability to apply best practices for financial modeling to ensure the success of PPP projects.
- Enhanced capacity to identify and mitigate risks in PPP projects from a financial perspective.
- Knowledge of international financial modeling standards and practices in the PPP sector.
- Increased efficiency and accuracy in evaluating PPP projects and making informed decisions.

## Instructional Methodology

The course follows a blended learning approach combining theory with practice:

- Strategy Briefings – Overview of PPP financial structures and the importance of financial modeling.
- Case Studies – Real-world examples of successful and unsuccessful PPP projects to highlight financial modeling strategies.
- Workshops – Practical exercises where participants will build financial models for sample PPP projects.
- Peer Exchange – Group discussions and sharing of best practices in financial modeling for PPP projects.
- Tools – Financial modeling templates and tools for PPP evaluation, risk assessment, and structuring.

## Course Outline

**Detailed 3-Day Course Outline** Training Hours: 7:30 AM – 3:30 PM Daily Format: 3–4 Learning Modules | Coffee breaks: 09:30 & 11:15 | Lunch Buffet: 01:00 – 02:00

### Day 1: Introduction to PPP Financial Models

- Module 1: Overview of PPP Financial Modeling (07:30 – 09:30)
  - Understanding the role of financial models in PPP projects.
  - Key components and structure of a typical PPP financial model.
  - Overview of different types of PPPs and their financial structures.
- Module 2: Key Concepts in PPP Financial Structuring (09:45 – 11:15)
  - Financial risk allocation in PPP projects.
  - Capital investment, debt, and equity structure in PPPs.
  - The role of public sector guarantees and their impact on financial models.
- Module 3: Workshop – Creating Basic Financial Models for PPP Projects (11:30 – 01:00)
  - Hands-on practice in building simple financial models for PPP projects.
- Module 4: Peer Exchange – Challenges in PPP Financial Structuring (02:00 – 03:30)
  - Group discussion on real-world challenges in PPP financial modeling and structuring.

### Day 2: Advanced Techniques in Financial Modeling for PPP Projects

- Module 1: Sensitivity and Scenario Analysis in PPP Financial Models (07:30 – 09:30)
  - Analyzing the impact of variables on the financial success of a PPP project.
  - Conducting sensitivity analysis to identify risk areas in financial models.
- Module 2: Risk Allocation and Management in PPP Financial Models (09:45 – 11:15)
  - Strategies for effectively managing financial risks in PPPs.
  - Structuring financial models to reflect risk-sharing between public and private sectors.
- Module 3: Workshop – Advanced Financial Modeling for PPPs (11:30 – 01:00)
  - Practical session on building more complex financial models, including debt structuring and risk management.
- Module 4: Financial Modeling Software and Tools (02:00 – 03:30)
  - Introduction to software tools used in building and managing financial models for PPP projects.

### Day 3: Evaluating, Financing, and Closing PPP Projects

- Module 1: Evaluating the Financial Viability of PPP Projects (07:30 – 09:30)
  - Techniques for evaluating the financial feasibility of PPP projects.
  - Key performance indicators (KPIs) for assessing PPP financial success.
- Module 2: Financing PPP Projects: Debt and Equity Considerations (09:45 – 11:15)
  - Understanding financing options for PPP projects.
  - Assessing the impact of financing decisions on PPP financial models.
- Module 3: Workshop – Financing and Risk Management in PPP Financial Models (11:30 – 01:00)
  - Practical exercises focused on structuring financing and managing risks in PPP financial models.
- Module 4: Certification Exam Preparation and Course Wrap-Up (02:00 – 03:30)
  - Review of key concepts and preparation for the course certification exam.

## Certification

Participants will receive a Certificate of Completion in Financial Modeling for PPP Projects, validating their expertise in creating and managing financial models for public-private partnership projects.

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