

## ADVANCED CONTRACT MANAGEMENT IN PUBLIC PROCUREMENT

“Enhancing Accountability, Compliance & Value Delivery in Government Contracting”

### Schedule

Date	Venue	Fees (Face-to-Face)
20 – 22 May 2026	Dubai, UAE	USD 2495 per delegate

► **Available delivery methods:** Face-to-Face & Online Training

### Introduction

Effective contract management is essential for ensuring transparency, efficiency, and value-for-money in public procurement. As projects grow more complex and stakeholders demand greater accountability, public sector professionals must go beyond traditional contracting methods to master advanced tools, compliance strategies, and risk mitigation practices.

This 3-day advanced training program equips participants with in-depth knowledge and practical skills for managing high-value public procurement contracts. It focuses on contract lifecycle governance, legal frameworks, supplier performance monitoring, dispute resolution, and public accountability mechanisms.

### Objectives

By the end of this course, participants will be able to:

- Apply advanced techniques in managing public procurement contracts across their lifecycle
- Ensure compliance with national and international procurement laws and policies
- Manage supplier relationships, contract performance, and amendments effectively
- Mitigate contractual risks and resolve disputes in public sector contexts
- Strengthen transparency, audit readiness, and accountability in procurement

## Why Attend

- Gain practical knowledge to manage complex public contracts
- Avoid legal pitfalls and non-compliance in public sector procurement
- Improve contract execution, performance tracking, and supplier engagement
- Enhance stakeholder confidence through transparent and auditable practices
- Align procurement outcomes with public value and service delivery goals

## Target Audience

This program is designed for:

- Procurement officers and contract administrators in government entities
- Public sector project and program managers
- Legal and compliance advisors in procurement
- Supplier relationship managers and auditors
- Professionals involved in tendering, bid evaluation, and contract oversight

## Individual Benefits

Key competencies that will be developed include:

- Advanced contract lifecycle and supplier performance management
- Public sector legal and regulatory compliance
- Risk assessment and contingency planning
- Negotiation and change order management
- Effective documentation, reporting, and audit preparation

## Organizational Benefits

Upon completing the training course, participants will demonstrate:

- Stronger contract execution and supplier accountability
- Improved legal compliance and procurement transparency
- Minimized contractual disputes and financial losses
- Enhanced service delivery through effective vendor partnerships
- Readiness for public audits and regulatory reviews

## Instructional Methodology

The course follows a blended learning approach combining theory with practice:

- Strategy Briefings - Procurement law, compliance, and lifecycle management
- Case Studies - Public contract failures and lessons learned
- Workshops - Contract review, risk registers, and performance scoring
- Peer Exchange - Discussion of country-specific public procurement challenges
- Tools - Templates for risk matrices, compliance checklists, and monitoring reports

## Course Outline

**Training Hours: 07:30 AM - 03:30 PM** Daily Format: 3 Learning Modules | Coffee Breaks: 09:30 & 11:15 | Lunch Break: 01:00 - 02:00

### Day 1: Foundations of Advanced Public Contract Management

- Module 1: Legal Frameworks and Principles (07:30 - 09:30) • National procurement laws, UNCITRAL, and World Bank guidelines
- Module 2: The Contract Lifecycle - Key Control Points (09:45 - 11:15) • Planning, award, execution, monitoring, and closure
- Module 3: Workshop - Mapping the Contract Lifecycle (11:30 - 01:00) • Identify risks and controls in each phase

### Day 2: Managing Risk, Performance, and Amendments

- Module 4: Contractual Risk Identification and Mitigation (07:30 - 09:30) • Risk matrix development, triggers, and responses
- Module 5: Supplier Performance Monitoring (09:45 - 11:15) • KPIs, SLAs, evaluation templates, and escalation protocols
- Module 6: Workshop - Draft a Performance Monitoring Plan (11:30 - 01:00) • Case-based performance scorecard

### Day 3: Governance, Disputes, and Accountability

- Module 7: Contract Modifications and Change Management (07:30 - 09:30) • Legal limits, documentation, and approval pathways
- Module 8: Dispute Resolution and Audit Readiness (09:45 - 11:15) • Remedies, arbitration, and handling findings
- Module 9: Final Workshop - Develop a Contract Compliance Toolkit (11:30 - 01:00) • Documentation, checklists, and audit trails

## Certification

Participants will receive a Certificate of Completion in Advanced Contract Management in Public Procurement, affirming their expertise in executing and governing complex public sector contracts with transparency, efficiency, and accountability.

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