

## FIXED INCOME PORTFOLIO MANAGEMENT

“Mastering Fixed Income Strategies for Optimal Portfolio Construction and Risk Management”

### Schedule

Date	Venue	Fees (Face-to-Face)
30 - 31 Jul 2026	Dubai, UAE	USD 1995 per delegate
22 - 23 Sep 2026	Doha, Qatar	USD 1995 per delegate

► Available delivery methods: Face-to-Face & Online Training

### Introduction

Fixed income portfolios are essential components of investment management, offering stable income streams and risk diversification. This 2-day course is designed to provide financial professionals with a deep understanding of fixed income instruments, portfolio construction, risk management strategies, and performance evaluation. Participants will learn how to optimize fixed income portfolios, taking into account interest rate risk, credit risk, and liquidity considerations.

The course covers both traditional and advanced fixed income investment strategies, and provides tools to evaluate and manage risks, enhance returns, and align investments with organizational goals. Through case studies and practical exercises, participants will gain insights into building efficient, risk-adjusted fixed income portfolios.

### Objectives

By the end of this course, participants will be able to:

- Understand the key characteristics of fixed income instruments and how they function within a portfolio.
- Construct and manage fixed income portfolios that align with client objectives and risk tolerance.
- Identify and manage risks associated with fixed income investing, including interest rate and credit risk.
- Implement strategies for enhancing returns in fixed income portfolios.
- Evaluate the performance of fixed income portfolios and apply optimization techniques.
- Integrate fixed income investment strategies into broader portfolio management frameworks.

## Why Attend

- Learn the principles and techniques for constructing and managing fixed income portfolios.
- Gain advanced knowledge of fixed income markets, instruments, and strategies.
- Master risk management strategies to mitigate interest rate and credit risk.
- Learn to evaluate fixed income portfolio performance and apply optimization strategies.
- Improve your ability to integrate fixed income solutions into diversified investment portfolios.
- Enhance your understanding of market conditions, economic factors, and their impact on fixed income investments.

## Target Audience

This program is designed for:

- Portfolio managers, asset managers, and investment professionals focused on fixed income assets
- Financial analysts, traders, and risk managers specializing in fixed income markets
- Investment advisors and wealth managers responsible for managing fixed income investments
- Treasury managers and corporate finance professionals involved in managing bond portfolios
- Anyone seeking to deepen their knowledge of fixed income investment strategies and portfolio management

## Individual Benefits

Key competencies that will be developed include:

- Expertise in constructing, managing, and optimizing fixed income portfolios.
- Advanced skills in analyzing and managing risks within fixed income investments.
- Knowledge of interest rate, credit, and liquidity risk management techniques.
- Ability to apply performance measurement and portfolio optimization methods.
- Understanding of fixed income markets, instruments, and macroeconomic factors influencing them.

## Organizational Benefits

Upon completing the training course, participants will demonstrate:

- Enhanced ability to build diversified, risk-adjusted fixed income portfolios that meet organizational objectives.
- Improved strategies for managing fixed income portfolios and mitigating associated risks.
- Greater capacity for aligning fixed income investments with broader financial and organizational goals.
- Stronger understanding of performance evaluation techniques and portfolio optimization strategies.
- Enhanced knowledge of fixed income markets and their role in portfolio diversification.

## Instructional Methodology

The course follows a blended learning approach combining theory with practice:

- Strategy Briefings – Detailed lectures on fixed income portfolio construction, risk management, and performance evaluation.
- Case Studies – Real-world examples of fixed income portfolio management strategies and challenges.
- Workshops – Hands-on exercises for portfolio construction, risk assessment, and performance measurement.
- Peer Exchange – Group discussions and collaborative learning to share best practices and insights.
- Tools – Practical tools and techniques for managing fixed income portfolios and optimizing returns.

## Course Outline

Training Hours: 9:00 AM – 4:30 PM Daily Format: 3–4 Learning Modules | Coffee breaks: 10:30 & 12:00 | Lunch Buffet: 01:00 – 02:00

### Day 1: Introduction to Fixed Income Portfolio Management

- Module 1: Key Characteristics of Fixed Income Instruments (09:00 – 11:00)
  - Types of fixed income instruments: bonds, treasury bills, municipal bonds, and corporate bonds
  - Understanding bond pricing, yields, and interest rate sensitivity
  - Key factors influencing fixed income markets: interest rates, inflation, and economic growth
- Module 2: Constructing Fixed Income Portfolios (11:15 – 01:00)
  - Steps in building a fixed income portfolio: asset selection, diversification, and risk management
  - Balancing risk and return in fixed income portfolios
  - Creating fixed income portfolios that align with investment objectives and risk tolerance
- Module 3: Interest Rate Risk and Duration Management (02:00 – 04:30)
  - Understanding duration and its role in interest rate risk management
  - Immunizing portfolios against interest rate changes
  - Techniques for managing interest rate risk in fixed income portfolios

### Day 2: Advanced Fixed Income Strategies and Risk Management

- Module 1: Credit Risk and Liquidity Risk in Fixed Income (09:00 – 11:00)
  - Analyzing credit risk in fixed income investments: credit ratings, spreads, and default risk
  - Managing liquidity risk in bond portfolios
  - Techniques for assessing and mitigating credit and liquidity risks
- Module 2: Portfolio Optimization and Performance Measurement (11:15 – 01:00)
  - Measuring portfolio performance: return on investment (ROI), yield to maturity (YTM), and other metrics
  - Fixed income portfolio optimization techniques: maximizing return for a given level of risk
  - Using modern portfolio theory (MPT) and other models to optimize fixed income portfolios
- Module 3: Advanced Strategies for Fixed Income Portfolio Management (02:00 – 04:30)
  - Implementing active versus passive management strategies in fixed income portfolios
  - Using derivatives and other financial instruments to enhance portfolio performance
  - Managing portfolios during market disruptions and economic uncertainty

## Certification

Upon completing the training course, participants will receive a Certificate of Completion in Fixed Income Portfolio Management, recognizing their ability to construct, manage, and optimize fixed income portfolios while applying advanced risk management strategies.

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Please contact us:

TEL:

**+601116373203**

EMAIL:

**info@mawaevents.net**

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