MAWA EVENTS

Address: No. 857, Block A2. Leisure Commerce Square - No 9., 46150 Petaling Jaya, Selangor, Malaysia

Phone: +601116373203 | **Email:** info@mawaevents.net

GENERAL INSURANCE PREMIUM FINANCING

""Unlocking the Value of Insurance Premium Financing for Businesses and Individuals""

Schedule

Date	Venue	Fees (Online)
22 – 23 Apr 2026	Online	USD 700 per delegate

► **Available delivery methods:** Face-to-Face & Online Training

Introduction

Insurance premium financing allows businesses and individuals to spread the cost of large insurance premiums into manageable monthly payments. This 2-day course is designed to provide a comprehensive understanding of how premium financing works, its benefits, and its application across various sectors. Participants will learn the principles, processes, and strategies involved in general insurance premium financing, including the legal and financial frameworks that govern this practice.

By the end of the course, participants will be equipped with the knowledge to assess and implement premium financing solutions, optimize cash flow, and improve the affordability of insurance coverage. Whether for business or personal use, this course will empower participants with the tools to leverage financing for insurance premiums effectively.

Objectives

By the end of this course, participants will be able to:

- Understand the fundamentals of insurance premium financing and its application in various industries.
- Assess the financial and legal implications of financing insurance premiums.
- Identify the types of insurance that can be financed and the criteria for eligibility.
- Evaluate the benefits and risks of premium financing for both insurers and clients.
- Design premium financing solutions for businesses and individuals based on their needs.
- Implement strategies to optimize cash flow and improve insurance affordability through financing.

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Why Attend

- Gain a comprehensive understanding of insurance premium financing and how it can benefit businesses and individuals.
- Learn how to evaluate premium financing options and select the most appropriate solutions.
- Develop the skills to assess the risks and rewards of financing insurance premiums.
- Discover the legal and financial considerations involved in premium financing arrangements.
- Enhance your ability to manage cash flow and improve the affordability of insurance coverage for clients or your organization.
- Stay updated on the latest trends and best practices in insurance premium financing.

Target Audience

This program is designed for:

- Finance professionals and accountants involved in managing business cash flow and insurance premiums
- Insurance brokers, agents, and underwriters
- Risk managers and business owners seeking to optimize their insurance payment options
- CFOs, financial controllers, and executives in charge of managing corporate insurance
- Anyone interested in understanding the financial implications of insurance premium financing

Individual Benefits

Key competencies that will be developed include:

- Advanced understanding of insurance premium financing principles and practices.
- Skills to assess and recommend premium financing solutions based on client or business needs.
- Expertise in the financial and legal aspects of premium financing.
- The ability to design and implement strategies to optimize cash flow through insurance financing.
- Proficiency in evaluating and managing risks associated with financing insurance premiums

Organizational Benefits

Upon completing the training course, participants will demonstrate:

- Improved ability to manage insurance premiums by utilizing financing options.
- Enhanced financial planning capabilities, leading to better cash flow management.
- A deeper understanding of the risks and rewards of insurance premium financing, ensuring informed decision-making.
- More efficient insurance cost management and reduced financial strain on organizations.
- Stronger relationships with insurers and clients through the provision of flexible premium payment solutions.

Instructional Methodology

The course follows an online, interactive learning approach combining theory with practice:

- Strategy Briefings – Detailed sessions covering the fundamentals and benefits of insurance premium financing.
- Case Studies – Real-world examples of premium financing in different industries and sectors.
- Workshops – Interactive discussions on designing premium financing solutions and evaluating their effectiveness.
- Peer Exchange – Group discussions on challenges and solutions related to insurance financing.
- Tools – Practical tools and resources to assess, implement, and manage premium financing solutions.

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Course Outline

Delivery Format: Online (Live) | **Platform:** Zoom, WebEx or Microsoft Teams

Day 1: Introduction to Insurance Premium Financing

- Module 1: Understanding Insurance Premium Financing
- What is insurance premium financing?
- Types of insurance eligible for financing: life, health, property, liability, etc.
- The benefits of premium financing for both insurers and clients
- Module 2: How Insurance Premium Financing Works
- The mechanics of premium financing: loans, interest rates, and repayment terms
- The role of finance companies in facilitating premium financing
- Legal and financial considerations in premium financing arrangements

Day 2: Implementing Premium Financing Solutions

- Module 1: Assessing the Financial Implications of Premium Financing
- How to evaluate the costs and benefits of premium financing for businesses and individuals
- Analyzing loan terms, repayment schedules, and interest rates
- The impact of financing on cash flow and financial statements
- Module 2: Risks and Mitigation Strategies in Premium Financing
- Identifying the risks involved in insurance premium financing (e.g., non-payment, interest rates, loan default)
- Strategies for mitigating risks in premium financing agreements
- Best practices for monitoring and managing premium financing arrangements

Certification

Upon completing the training course, participants will receive a Certificate of Completion in General Insurance Premium Financing, recognizing their ability to assess, implement, and manage insurance premium financing solutions for businesses and individuals.

Why Choose MAWA Events

- **Global Expertise:** More than 17 years of experience in professional training and consulting.
- **Industry-Leading Faculty:** Courses delivered by seasoned professionals with hands-on experience.
- **Practical Insights:** Learn to turn theory into actionable strategies for real-world business impact.
- **Client-Focused Solutions:** Customized programs designed to achieve your organisation’s unique goals.

In-House / Customized Training Interested in running this course for your team? Please contact us:	TEL: **+601116373203**	EMAIL: **info@mawaevents.net**

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