MAWA EVENTS

Address: No. 857, Block A2. Leisure Commerce Square - No 9., 46150 Petaling Jaya, Selangor, Malaysia

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OIL & GAS JOINT VENTURES AS A FUNDING OPTION

""Structuring and Managing Joint Ventures for Capital Efficiency and Strategic Growth in Energy Projects""

Schedule

Date	Venue	Fees (Face-to-Face)
25 – 27 Nov 2026	Dubai, UAE	USD 2495 per delegate

► **Available delivery methods:** Face-to-Face & Online Training

Introduction

In capital-intensive sectors like oil and gas, joint ventures (JVs) offer a strategic approach to funding exploration, production, and infrastructure development while sharing risk and optimizing resource deployment. However, structuring and managing JVs effectively requires a deep understanding of commercial frameworks, governance, legal considerations, and value alignment among partners.

This 3-day course provides professionals with the knowledge and tools to evaluate, design, and manage joint ventures as a viable funding option. From financial structuring and negotiation to operational execution and conflict resolution, participants will explore best practices and case studies that reveal how JVs can unlock capital, expertise, and market access.

Objectives

By the end of this course, participants will be able to:

- Understand the strategic rationale and risks behind JV structures in oil and gas
- Evaluate different JV models and funding mechanisms
- Navigate legal, financial, and regulatory considerations in JV agreements
- Design governance and control frameworks to ensure operational success
- Manage partner relations, performance monitoring, and dispute resolution

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Why Attend

- Explore real-world examples of successful and failed oil & gas JVs
- Develop frameworks for assessing JV feasibility and partner alignment
- Learn how to negotiate and structure JV agreements for long-term performance
- Gain insights into funding strategies for exploration, upstream, and LNG projects
- Strengthen your capability to oversee JV operations and protect corporate interests

Target Audience

This program is designed for:

- Finance and Investment Officers in Oil & Gas Companies
- Business Development and Strategy Executives
- Project Managers and Commercial Directors
- Legal and Regulatory Affairs Professionals
- Anyone involved in structuring, funding, or managing joint ventures in the energy sector

Individual Benefits

Key competencies that will be developed include:

- Financial modeling of joint ventures and project-based partnerships
- Contract negotiation and risk allocation techniques
- Strategic partner screening and JV due diligence
- Governance, audit, and performance control in JV environments
- Stakeholder communication and conflict resolution strategies

Organizational Benefits

Upon completing the training course, participants will demonstrate:

- Enhanced access to capital through well-structured JV arrangements
- Improved JV alignment with corporate strategy and risk appetite
- More effective oversight and decision-making in joint operations
- Reduced JV-related disputes and enhanced partner collaboration
- Support for large-scale investments through shared resources and capabilities

Instructional Methodology

The course follows a blended learning approach combining theory with practice:

- Strategy Briefings – JV types, capital structures, and funding mechanisms
- Case Studies – Lessons from global upstream, LNG, and midstream joint ventures
- Workshops – Term sheet review, partner screening, and dispute analysis
- Peer Exchange – Real-world insights from cross-border JV experiences
- Tools – JV governance templates, risk matrices, and financial checklists

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Course Outline

DETAILED 3-DAY COURSE OUTLINE

Training Hours: 07:30 AM – 03:30 PM **Daily Format:** 3–4 Learning Modules | Coffee breaks: 09:30 & 11:15 | Lunch Buffet: 01:00 – 02:00

Day 1: Strategic and Financial Foundations of Oil & Gas JVs

- Module 1: Why Joint Ventures? Strategic Drivers and Trends (07:30 – 09:30) • Cost-sharing, risk mitigation, market access, and local content
- Module 2: JV Models and Structures in the Energy Sector (09:45 – 11:15) • Equity JVs, contractual JVs, incorporated vs. unincorporated
- Module 3: JV as a Capital Access Mechanism (11:30 – 01:00) • Funding models, profit sharing, and return optimization
- Module 4: Workshop – JV Feasibility Assessment (02:00 – 03:30) • Evaluating a JV opportunity using a project funding checklist

Day 2: Legal, Contractual, and Governance Considerations

- Module 5: Key Provisions in JV Agreements (07:30 – 09:30) • Ownership, voting rights, transferability, and exit clauses
- Module 6: Legal Risks and Regulatory Compliance (09:45 – 11:15) • Anti-corruption, competition law, and local regulations
- Module 7: JV Governance and Operational Control (11:30 – 01:00) • Board structure, management committees, and reporting
- Module 8: Workshop – JV Term Sheet Analysis (02:00 – 03:30) • Reviewing a sample agreement and identifying red flags

Day 3: Execution, Monitoring, and Conflict Resolution

- Module 9: Managing Partner Relationships (07:30 – 09:30) • Communication, cultural dynamics, and expectation management
- Module 10: Performance Management and Risk Oversight (09:45 – 11:15) • KPIs, audits, compliance monitoring, and issue escalation
- Module 11: Dispute Resolution and JV Exit Strategies (11:30 – 01:00) • Mediation, arbitration, buy-out clauses, and unwinding options
- Module 12: Final Workshop – JV Risk Mitigation Plan (02:00 – 03:30) • Designing safeguards and governance protocols for a new JV

Certification

Participants will receive a Certificate of Completion in Oil & Gas Joint Ventures as a Funding Option, certifying their expertise in evaluating, structuring, and managing joint venture partnerships to support capital-intensive oil & gas investments.

Why Choose MAWA Events

- **Global Expertise:** More than 17 years of experience in professional training and consulting.
- **Industry-Leading Faculty:** Courses delivered by seasoned professionals with hands-on experience.
- **Practical Insights:** Learn to turn theory into actionable strategies for real-world business impact.
- **Client-Focused Solutions:** Customized programs designed to achieve your organisation’s unique goals.

In-House / Customized Training Interested in running this course for your team? Please contact us:	TEL: **+601116373203**	EMAIL: **info@mawaevents.net**

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