MAWA EVENTS

Address: No. 857, Block A2. Leisure Commerce Square - No 9., 46150 Petaling Jaya, Selangor, Malaysia

Phone: +601116373203 | **Email:** info@mawaevents.net

OIL & GAS SUPPLY CHAIN & CONTRACTS MANAGEMENT

""Driving Cost-Efficient, Risk-Resilient Operations Across the Energy Supply Chain""

Schedule

Date	Venue	Fees (Face-to-Face)
18 – 20 Nov	Dubai, UAE	USD 2495 per delegate

► **Available delivery methods:** Face-to-Face & Online Training

Introduction

The oil & gas industry faces immense pressure to optimize operational performance, manage complex supplier networks, and mitigate commercial and geopolitical risks. Effective supply chain and contracts management are critical for ensuring project continuity, cost control, and compliance across exploration, production, and distribution activities.

This intensive 3-day training program equips professionals with the practical tools and strategic insights needed to enhance procurement performance, streamline logistics, manage vendor relationships, and structure high-value contracts within the oil & gas context. It blends supply chain best practices with energy-sector specific challenges to support effective decision-making and collaboration.

Objectives

By the end of this course, participants will be able to:

- Understand the full scope of supply chain activities in the oil & gas industry
- Develop sourcing strategies tailored to upstream and downstream operations
- Draft and manage procurement and EPC contracts for oil & gas projects
- Manage logistics, warehousing, and inventory under risk-sensitive conditions
- Implement performance measurement and vendor compliance systems

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Why Attend

- Reduce procurement costs, delays, and contract disputes
- Strengthen vendor evaluation, negotiation, and oversight practices
- Enhance supply visibility and planning accuracy for projects and operations
- Ensure alignment with legal, regulatory, and HSE requirements
- Benchmark your supply chain against global energy sector best practices

Target Audience

This program is designed for:

- Supply Chain, Procurement, and Logistics Professionals
- Contract Managers and Legal Advisors
- Project Engineers, Field Managers, and Operations Leaders
- Commercial and Vendor Management Teams
- Finance, Audit, and HSE Officers supporting oil & gas operations

Individual Benefits

Key competencies that will be developed include:

- Energy-sector supply chain optimization techniques
- EPC and service contract negotiation and administration
- Logistics risk assessment and inventory control
- Use of performance-based procurement and contract KPIs
- Integrated planning with technical, legal, and commercial teams

Organizational Benefits

Upon completing the training course, participants will demonstrate:

- Improved procurement outcomes and contract governance
- Reduced exposure to delivery risks, disputes, and compliance breaches
- Streamlined inventory and logistics management
- Stronger supplier accountability and HSE alignment
- Enhanced readiness for project execution and market volatility

Instructional Methodology

The course follows a blended learning approach combining theory with practice:

- Strategy Briefings – Energy sector supply chain frameworks and contracting models
- Case Studies – Lessons from complex projects and contract failures
- Workshops – Drafting clauses, supply risk mapping, supplier evaluation
- Peer Exchange – Group discussions on regional supply chain challenges
- Tools – Templates for RFQs, bid evaluations, performance scorecards

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Course Outline

DETAILED 3-DAY COURSE OUTLINE

Training Hours: 07:30 AM – 03:30 PM **Daily Format:** 3–4 Learning Modules | Coffee breaks: 09:30 & 11:15 | Lunch Buffet: 01:00 – 02:00

Day 1: Energy Supply Chain Fundamentals and Strategy

- Module 1: Oil & Gas Supply Chain Overview (07:30 – 09:30) • Upstream, midstream, and downstream value chain mapping • Integration challenges and critical materials flow
- Module 2: Procurement Planning and Sourcing (09:45 – 11:15) • Strategic sourcing, local content, and category management
- Module 3: Logistics and Inventory in Risk-Sensitive Environments (11:30 – 01:00) • Material handling, remote site logistics, and warehousing optimization
- Module 4: Workshop – Supplier Risk and Priority Mapping (02:00 – 03:30) • Identifying risk in vendor and material flow across the project lifecycle

Day 2: Contract Structures and Performance Control

- Module 5: Contract Types in Oil & Gas Projects (07:30 – 09:30) • EPC, EPCM, service agreements, and framework contracts
- Module 6: Bid Evaluation and Negotiation (09:45 – 11:15) • Tender development, bid scoring, and negotiation tactics
- Module 7: Managing Contractual Obligations and Changes (11:30 – 01:00) • Change orders, scope drift, claims, and dispute resolution
- Module 8: Workshop – Drafting Key Contract Clauses (02:00 – 03:30) • Penalty, delivery, liability, and HSE compliance clauses

Day 3: Vendor Performance and Compliance Management

- Module 9: Monitoring Supplier and Contract Performance (07:30 – 09:30) • KPIs, SLAs, audits, and continuous improvement
- Module 10: Compliance, Ethics, and Anti-Corruption (09:45 – 11:15) • Transparency, FCPA, local regulations, and supplier conduct
- Module 11: Sustainability and Local Supplier Development (11:30 – 01:00) • ESG compliance, community impact, and capacity building
- Module 12: Workshop – Performance Scorecard Development (02:00 – 03:30) • Creating a vendor performance dashboard with compliance metrics

Certification

Participants will receive a Certificate of Completion in Oil & Gas Supply Chain & Contracts Management, validating their skills in optimizing procurement, logistics, and contracting practices in the energy sector.

Why Choose MAWA Events

- **Global Expertise:** More than 17 years of experience in professional training and consulting.
- **Industry-Leading Faculty:** Courses delivered by seasoned professionals with hands-on experience.
- **Practical Insights:** Learn to turn theory into actionable strategies for real-world business impact.
- **Client-Focused Solutions:** Customized programs designed to achieve your organisation’s unique goals.

In-House / Customized Training Interested in running this course for your team? Please contact us:	TEL: **+601116373203**	EMAIL: **info@mawaevents.net**

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