**MAWA EVENTS**

**Address:** No. 857, Block A2. Leisure Commerce Square - No 9., 46150 Petaling Jaya, Selangor, Malaysia

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# SUPPLY CHAIN & CONTRACTS MANAGEMENT - FOR OIL & GAS INDUSTRY

*""Delivering Cost-Effective, Risk-Optimized Supply Chain and Contract Strategies in Energy Operations""*

## Schedule

| Date | Venue | Fees (Face-to-Face) |
|---|---|---|
| 24 – 26 Nov | Dubai, UAE | USD 2495 per delegate |

► **Available delivery methods:** Face-to-Face & Online Training

## Introduction

The oil and gas industry operates in one of the most complex and capital-intensive supply chain environments. With fluctuating prices, geopolitical risks, and demanding project timelines, efficient supply chain and contract management is essential for ensuring operational continuity, risk mitigation, and regulatory compliance.

This intensive 3-day course is designed to equip professionals in the energy sector with essential tools and insights to manage end-to-end supply chain processes and high-value contracts effectively. Participants will explore procurement planning, supplier management, contract negotiation, logistics, and performance management with a strong emphasis on oil & gas-specific challenges and practices.

## Objectives

By the end of this course, participants will be able to:

- Understand the full lifecycle of supply chain and contract management in oil & gas
- Develop and evaluate sourcing strategies aligned with operational and project needs
- Structure, negotiate, and manage EPC and service contracts effectively
- Identify and mitigate supply chain risks across upstream, midstream, and downstream
- Apply performance metrics, contract compliance tools, and audit techniques

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## Why Attend

- Strengthen your contract negotiation and supplier evaluation skills
- Reduce delays, procurement costs, and contract disputes in energy projects
- Ensure compliance with local and international regulations
- Improve collaboration across procurement, legal, technical, and finance functions
- Gain oil & gas-specific best practices in materials, logistics, and vendor management

## Target Audience

This program is designed for:

- Supply Chain and Procurement Professionals
- Contract Managers and Legal Advisors
- Project Engineers, Operations Managers, and Logistics Coordinators
- Commercial, Finance, and Compliance Officers in the energy sector
- Anyone responsible for supply, vendor, or contract oversight in oil & gas

## Individual Benefits

Key competencies that will be developed include:

- Supply chain planning, sourcing, and vendor qualification
- Contract drafting, administration, and negotiation in oil & gas context
- Performance-based procurement and contractor performance tracking
- Risk management across logistics, suppliers, and service providers
- Collaboration between technical and commercial teams

## Organizational Benefits

Upon completing the training course, participants will demonstrate:

- Improved efficiency in procurement and material planning
- Enhanced contract compliance and reduced legal exposure
- Stronger alignment of supply and project delivery schedules
- Better control over vendor performance and cost predictability
- Improved integration of supply chain and project execution functions

## Instructional Methodology

The course follows a blended learning approach combining theory with practice:

- Strategy Briefings – Oil & gas procurement frameworks and contract models
- Case Studies – Project contract disputes, logistics bottlenecks, and supply crises
- Workshops – Risk mapping, contract clause drafting, supplier evaluation
- Peer Exchange – Industry insights from procurement and contract professionals
- Tools – Templates for RFPs, contract tracking, performance dashboards

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## Course Outline

DETAILED 3-DAY COURSE OUTLINE

**Training Hours:** 07:30 AM – 03:30 PM **Daily Format:** 3–4 Learning Modules | Coffee breaks: 09:30 & 11:15 | Lunch Buffet: 01:00 – 02:00

**Day 1: Strategic Procurement and Sourcing in Oil & Gas**

- Module 1: Supply Chain Fundamentals in Energy Projects (07:30 – 09:30) • Key supply chain components and challenges in upstream/midstream/downstream • Procurement planning in project and operations phases
- Module 2: Strategic Sourcing and Category Management (09:45 – 11:15) • Supplier prequalification, local content, and cost optimization • Critical item sourcing and long-lead material procurement
- Module 3: Logistics, Warehousing, and Inventory Control (11:30 – 01:00) • Transportation modes, customs compliance, and material traceability
- Module 4: Workshop – Supplier Risk Evaluation (02:00 – 03:30) • Developing a supplier risk profile and mitigation strategy

**Day 2: Contracts Management Across Project Phases**

- Module 5: Contract Structures in Oil & Gas (07:30 – 09:30) • EPC, EPCM, BOOT, LSTK, and service agreements overview • Key contractual terms and risk allocation
- Module 6: Tendering, Negotiation and Award (09:45 – 11:15) • RFP preparation, bid evaluation, and negotiation strategies
- Module 7: Contract Administration and Claims Management (11:30 – 01:00) • Managing variations, delays, and disputes • Change orders, extensions, and documentation
- Module 8: Workshop – Contract Clause Drafting (02:00 – 03:30) • Writing clauses for performance guarantees and penalty provisions

**Day 3: Performance Management and Risk Control**

- Module 9: Measuring Contract and Supply Chain Performance (07:30 – 09:30) • KPIs for procurement, contractor performance, and delivery compliance
- Module 10: Risk Management and Audit Techniques (09:45 – 11:15) • Operational, financial, legal, and reputational risk identification
- Module 11: Sustainability and Local Content Strategies (11:30 – 01:00) • ESG considerations and local development mandates in oil & gas
- Module 12: Workshop – Contract & Supply Chain Scorecard (02:00 – 03:30) • Designing a performance dashboard for integrated oversight

## Certification

Participants will receive a Certificate of Completion in Supply Chain & Contracts Management for the Oil & Gas Industry, validating their capability to manage procurement operations and contracts with effectiveness and compliance in complex energy environments.

## Why Choose MAWA Events

- **Global Expertise:** More than 17 years of experience in professional training and consulting.
- **Industry-Leading Faculty:** Courses delivered by seasoned professionals with hands-on experience.
- **Practical Insights:** Learn to turn theory into actionable strategies for real-world business impact.
- **Client-Focused Solutions:** Customized programs designed to achieve your organisation’s unique goals.

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| **In-House / Customized Training**<br>Interested in running this course for your team?<br>Please contact us: | TEL:<br>**+601116373203** | EMAIL:<br>**info@mawaevents.net** |

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