

PROJECT MANAGEMENT & TYPES OF PROJECT CONTRACTS

"Mastering Project Delivery and Contractual Strategies for Successful Execution"

Schedule

Date	Venue	Fees (Face-to-Face)
06 - 10 Jul 2026	Dubai, UAE	USD 3495 per delegate
23 - 27 Aug 2026	Doha, Qatar	USD 3495 per delegate
06 - 10 Dec 2026	Kuwait	USD 3495 per delegate

► Available delivery methods: Face-to-Face & Online Training

Introduction

Effective project management requires not only technical execution but also sound understanding of contractual frameworks. Project success hinges on selecting the right contract type, managing stakeholder expectations, and navigating risk. This becomes especially critical in complex projects involving multiple contractors, vendors, and legal jurisdictions.

This comprehensive 5-day training equips participants with essential project management methodologies alongside in-depth knowledge of project contract types. It blends practical tools, case-based learning, and interactive workshops to strengthen project leadership and contract negotiation skills.

Objectives

By the end of this course, participants will be able to:

- Apply project management best practices aligned with PMI® standards
- Understand and compare various types of project contracts and delivery models
- Manage project scope, cost, schedule, and quality within contract boundaries
- Identify contractual risks and allocate responsibilities effectively
- Lead contract negotiation and administration processes throughout the project lifecycle

Why Attend

- To improve project execution through structured planning and oversight
- To reduce disputes and risks through better contract selection and clarity
- To gain confidence in managing stakeholders, change orders, and contractor performance
- To align procurement and contract strategies with project objectives
- To strengthen leadership in both technical and commercial project roles

Target Audience

This program is designed for:

- Project managers and project engineers
- Procurement and contract specialists
- Construction, infrastructure, and oil & gas professionals
- Legal and commercial advisors involved in project delivery
- Professionals preparing for PMP® or contract management certifications

Individual Benefits

Key competencies that will be developed include:

- End-to-end project planning and execution
- Contract types and procurement strategy selection
- Risk allocation and performance-based contracting
- Project stakeholder and resource management
- Change control, claims management, and contract closure

Organizational Benefits

Upon completing the training course, participants will demonstrate:

- Higher project delivery success rates through structured methodologies
- Better contract execution with reduced disputes and overruns
- Aligned procurement, legal, and project functions
- Improved contractor management and vendor performance
- Stronger internal governance and project compliance

Instructional Methodology

The course follows a blended learning approach combining theory with practice:

- Strategy Briefings - PMI-aligned project management practices and FIDIC/contract frameworks
- Case Studies - Real-world examples of successful and failed project contracts
- Workshops - Contract clause evaluation, project risk mapping, and stakeholder planning
- Peer Exchange - Cross-industry discussions on project delivery and contract risks
- Tools - Project planning templates, risk registers, contract type matrices, and performance dashboards

Course Outline

Detailed 5-Day Course Outline

Training Hours: 7:30 AM – 3:30 PM **Daily Format:** 3–4 Learning Modules | Coffee breaks: 09:30 & 11:15 | Lunch Buffet: 01:00 – 02:00

Day 1: Project Management Foundations and Lifecycle

- Module 1: Project Management Frameworks (07:30 – 09:30) • PMI and PMBOK overview • Project phases and key deliverables
- Module 2: Scope, Time, and Cost Management (09:45 – 11:15) • Work breakdown structure (WBS) and scheduling • Budgeting and cost control
- Module 3: Workshop – Developing a Project Plan (11:30 – 01:00) • Creating project scope and schedule components
- Module 4: Project Governance and Stakeholder Analysis (02:00 – 03:30) • Defining roles, communication strategies, and success metrics

Day 2: Risk Management and Project Control

- Module 5: Risk Identification and Assessment (07:30 – 09:30) • Qualitative and quantitative analysis • Risk registers and response planning
- Module 6: Performance Monitoring and Reporting (09:45 – 11:15) • Earned Value Management (EVM) basics • Tracking KPIs and project health
- Module 7: Workshop – Risk Mitigation Planning (11:30 – 01:00) • Creating and evaluating risk control strategies
- Module 8: Project Quality and Resource Management (02:00 – 03:30) • Ensuring deliverables meet quality standards

Day 3: Introduction to Project Contracts

- Module 9: Overview of Project Delivery Models (07:30 – 09:30) • EPC, Design-Bid-Build, Design-Build, Turnkey • Contract structures and selection criteria
- Module 10: Types of Project Contracts (09:45 – 11:15) • Lump Sum, Time & Material, Cost-Reimbursable, Unit Price • Pros, cons, and risk transfer implications
- Module 11: Workshop – Contract Type Selection Matrix (11:30 – 01:00) • Evaluating contract fit for different project scenarios
- Module 12: Legal Framework and Contract Terms (02:00 – 03:30) • Understanding key clauses: scope, variation, liability, termination

Day 4: Contract Management and Negotiation

- Module 13: Contract Administration (07:30 – 09:30) • Managing contract execution, deliverables, and compliance
- Module 14: Claims, Variations, and Dispute Resolution (09:45 – 11:15) • Common causes of claims and how to resolve them • Arbitration, mediation, and dispute boards
- Module 15: Workshop – Clause Review and Contract Risk Mapping (11:30 – 01:00) • Analyzing critical terms and risk allocation
- Module 16: Negotiation Skills and Strategy (02:00 – 03:30) • Preparing for contract discussions and stakeholder interests

Day 5: Integration, Closeout, and Wrap-Up

- Module 17: Procurement Integration in Project Planning (07:30 – 09:30) • Aligning procurement timelines with project objectives
- Module 18: Contract Closeout and Lessons Learned (09:45 – 11:15) • Documentation, handover, and final audits
- Module 19: Workshop – Project & Contract Execution Simulation (11:30 – 01:00) • Final group activity covering both project and contract perspectives
- Module 20: Final Review and Certification (02:00 – 03:30) • Summary, feedback, and action planning

Certification

Participants will receive a **Certificate of Completion in Project Management & Types of Project Contracts**, recognizing their practical capabilities in managing projects and contracts effectively across industries and delivery models.

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