MAWA EVENTS

Address: No. 857, Block A2. Leisure Commerce Square - No 9., 46150 Petaling Jaya, Selangor, Malaysia

Phone: +601116373203 | **Email:** info@mawaevents.net

INFRASTRUCTURE FINANCE & PROJECT FINANCE

""Structuring Bankable Infrastructure Projects through Financial Innovation and Risk Allocation""

Schedule

Date	Venue	Fees (Face-to-Face)
03 – 05 Mar 2026	Doha, Qatar	USD 2495 per delegate
01 – 03 Jul 2026	Dubai, UAE	USD 2495 per delegate

► **Available delivery methods:** Face-to-Face & Online Training

Introduction

Infrastructure and large-scale development projects are the backbone of economic growth and social advancement. However, financing these capital-intensive projects requires a delicate balance of structuring, risk management, stakeholder alignment, and legal-financial expertise. Project finance is a powerful method used to raise capital for long-term infrastructure while allocating risk among multiple parties and ensuring commercial viability.

This intensive 3-day course provides participants with a comprehensive framework for structuring, evaluating, and managing infrastructure and project finance transactions. The course combines financial modeling, legal structuring, risk analysis, and case studies to build hands-on expertise in designing bankable projects across sectors such as energy, transport, water, and public-private partnerships (PPPs).

Objectives

By the end of this course, participants will be able to:

- Understand the key principles and structures of project finance
- Design financing strategies that align with risk allocation and project cash flows
- Evaluate financial feasibility using models, ratios, and performance indicators
- Structure project agreements including loan covenants, SPVs, and term sheets
- Analyze the legal, contractual, and regulatory frameworks in infrastructure projects

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Why Attend

- Gain practical skills in designing and evaluating infrastructure finance deals
- Understand the complete lifecycle of project finance transactions
- Learn how lenders, investors, and sponsors assess risk and returns
- Strengthen your ability to negotiate contracts and financing documents
- Explore real case studies in PPPs, renewable energy, transport, and utilities

Target Audience

This program is designed for:

- Project finance and infrastructure investment professionals
- Bankers, lenders, and credit officers involved in long-term financing
- Government officials and PPP units
- Legal, risk, and compliance officers
- Project managers and consultants in infrastructure sectors

Individual Benefits

Key competencies that will be developed include:

- Structuring SPVs and financing agreements
- Risk assessment, mitigation, and allocation in large-scale projects
- Cash flow modeling for project evaluation
- Legal and regulatory considerations in PPPs and infrastructure deals
- Stakeholder coordination and contract negotiation

Organizational Benefits

Upon completing the training course, participants will demonstrate:

- Greater ability to design, negotiate, and close infrastructure finance deals
- Improved financial viability analysis for capital projects
- Stronger governance and compliance in financing arrangements
- Enhanced risk sharing and investment protection frameworks
- Increased success in accessing funding for infrastructure initiatives

Instructional Methodology

The course follows a blended learning approach combining theory with practice:

- Strategy Briefings – Global practices in project and infrastructure finance
- Case Studies – Successful and failed infrastructure deals analysis
- Workshops – Term sheet drafting, ratio analysis, and model interpretation
- Peer Exchange – Interactive group discussions on project structuring
- Tools – Templates for cash flow models, risk matrices, and financing structures

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Course Outline

Detailed 3-Day Course Outline

Training Hours: 07:30 AM – 3:30 PM **Daily Format:** 3–4 Learning Modules | Coffee breaks: 09:30 & 11:15 | Lunch Buffet: 01:00 – 02:00

Day 1: Project Finance Principles and Structures

- Module 1: Introduction to Project Finance (07:30 – 09:30) • Characteristics and advantages of project finance • Infrastructure sector overview and financing needs
- Module 2: Project Entities and Financing Structures (09:45 – 11:15) • SPVs, equity vs debt, mezzanine instruments
- Module 3: Revenue and Risk Models (11:30 – 01:00) • Demand risk, availability payments, off-take agreements
- Module 4: Workshop – Identifying Key Project Risks (02:00 – 03:30)

Day 2: Risk Allocation, Contracts, and Legal Structures

- Module 1: Risk Identification and Allocation Techniques (07:30 – 09:30) • Construction, operational, market, political, and regulatory risks
- Module 2: Key Project Agreements (09:45 – 11:15) • EPC, O&M, PPA, concession and shareholder agreements
- Module 3: Financing Documents and Covenants (11:30 – 01:00) • Loan agreements, intercreditor arrangements, security packages
- Module 4: Workshop – Drafting a Risk Matrix (02:00 – 03:30)

Day 3: Financial Evaluation and Deal Execution

- Module 1: Project Financial Modeling Overview (07:30 – 09:30) • Cash flow waterfall, DSCR, LLCR, NPV, and IRR analysis
- Module 2: Project Appraisal and Lender Perspectives (09:45 – 11:15) • Due diligence, bankability assessment, credit risk
- Module 3: PPP Frameworks and Market Trends (11:30 – 01:00) • Legal/regulatory structures and government support instruments
- Module 4: Certification and Wrap-Up (02:00 – 03:30) • Final case review, summary, and certificate distribution

Certification

Participants will receive a Certificate of Completion in Infrastructure Finance & Project Finance, validating their capability to structure, assess, and execute successful financing strategies for large-scale infrastructure and public-private partnership projects.

Why Choose MAWA Events

- **Global Expertise:** More than 17 years of experience in professional training and consulting.
- **Industry-Leading Faculty:** Courses delivered by seasoned professionals with hands-on experience.
- **Practical Insights:** Learn to turn theory into actionable strategies for real-world business impact.
- **Client-Focused Solutions:** Customized programs designed to achieve your organisation’s unique goals.

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