

EVALUATING TRUTH & CREDIBILITY

"Mastering the Skills to Detect Deception, Assess Veracity, and Interpret Behavior Accurately in High-Stakes Interactions"

Schedule

Date	Venue	Fees
25 - 26 Feb 2026	Online (Live Virtual)	USD 700 per delegate
29 - 30 Apr 2026	Online (Live Virtual)	USD 700 per delegate

► **Available delivery methods:** Face-to-Face & Online Training

Introduction

In high-stakes environments—such as law enforcement, security, HR investigations, compliance interviews, or client negotiations—the ability to accurately assess truthfulness is critical. Misjudging credibility can lead to poor decisions, unresolved issues, and organizational risk.

This highly practical, evidence-based course equips participants with the behavioral, verbal, and psychological techniques used to evaluate truth and detect potential deception. Participants will gain insights into baseline behavior, stress indicators, linguistic cues, and non-verbal communication patterns to make better-informed assessments during conversations, interviews, and investigations.

Objectives

By the end of this course, participants will be able to:

- Identify behavioral and verbal indicators of truthfulness and deception
- Recognize baseline behavior and detect significant deviations
- Conduct structured questioning to increase cognitive load and reveal inconsistencies
- Assess credibility using verbal and non-verbal cues within context
- Apply practical analysis tools to real-life interview and interrogation scenarios

Why Attend

- Improve your ability to assess truthfulness during critical conversations
- Gain proven techniques grounded in behavioral science, not guesswork
- Reduce errors in judgment during interviews, audits, or stakeholder engagement
- Enhance your observational skills and questioning techniques
- Learn how to detect inconsistencies, omissions, or signs of evasion with confidence

Target Audience

This program is designed for:

- Investigators, auditors, and compliance officers
- HR professionals conducting disciplinary or grievance interviews
- Law enforcement, intelligence, and security personnel
- Risk managers, negotiators, and legal professionals
- Anyone involved in evaluating information credibility during discussions

Individual Benefits

Key competencies that will be developed include:

- Behavioral observation and analysis
- Structured questioning for truth elicitation
- Detection of deceptive language and body language
- Emotional control and situational awareness during interviews
- Improved decision-making through accurate credibility assessment

Organizational Benefits

Upon completing the training course, participants will demonstrate:

- More accurate and fair investigative interviews
- Reduced risk of fraud, manipulation, or misreporting
- Enhanced internal and external trust in investigations and processes
- Greater ability to protect organizational integrity and reputation
- Strengthened compliance and personnel decision-making capability

Instructional Methodology

This interactive course follows a blended learning approach combining theory with virtual practice:

- Strategy Briefings - Verbal, non-verbal, and psychological indicators of credibility
- Case Studies - Analysis of real-life deception and truth-telling scenarios
- Workshops - Video analysis, simulation interviews, and cognitive load exercises
- Peer Exchange - Group discussion of professional experience and challenges
- Tools - Behavioral baselining worksheets, truth assessment templates, question design models

Course Outline

DETAILED 2-DAY COURSE OUTLINE

Delivery Format: Online (Live) **Platform:** Zoom, WebEx, or Microsoft Teams

Training Hours: 7:30 AM – 3:30 PM (virtual session timing) **Daily Format:** 3–4 Learning Modules | Coffee breaks: 09:30 & 11:15 |

Lunch Break: 01:00 – 02:00

Day 1: Principles of Behavioral Credibility Assessment

- Module 1: Understanding Truth and Deception (07:30 – 09:30) • Psychology and physiology of lying • Misconceptions and myths about lie detection • Factors that influence truthful or deceptive responses
- Module 2: Behavioral Baseline Techniques (09:45 – 11:15) • Identifying “normal” vs. “abnormal” behavior • Stress vs. deception: How to differentiate • Contextual assessment and cultural awareness
- Module 3: Verbal Cues and Linguistic Indicators (11:30 – 01:00) • Speech patterns, detail levels, and evasive responses • Statement analysis and content cues • Detecting omission, minimization, and inconsistency
- Module 4: Workshop – Video-Based Credibility Evaluation (02:00 – 03:30) • Participants evaluate clips to identify truthful vs. deceptive cues

Day 2: Questioning, Analysis, and Real-Time Application

- Module 1: Cognitive Load and Strategic Questioning (07:30 – 09:30) • Techniques to increase cognitive pressure • Asking unexpected and open-ended questions • Timing, sequence, and language for elicitation
- Module 2: Non-Verbal Indicators of Truth and Evasion (09:45 – 11:15) • Facial expressions, eye movement, body posture • Congruence between verbal and non-verbal communication • Timing and synchrony of gestures
- Module 3: Real-Time Observation and Interpretation (11:30 – 01:00) • Integrating behavioral, verbal, and contextual cues • Cross-checking evidence and establishing patterns • Avoiding confirmation bias and tunnel vision
- Module 4: Final Workshop – Simulated Interview and Credibility Report (02:00 – 03:30) • Participants assess and report on credibility from a structured mock interview • Peer feedback and facilitator guidance

Certification

Participants will receive a Certificate of Completion in Evaluating Truth & Credibility, confirming their ability to apply behavioral, verbal, and psychological techniques to assess credibility and detect potential deception in professional settings.

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