

EFFECTIVE PROCUREMENT & LEAN SUPPLY CHAIN MANAGEMENT

“Optimizing Procurement Strategies and Lean Supply Chain Techniques for Maximum Efficiency”

Schedule

Date	Venue	Fees (Face-to-Face)
21 - 25 Sep 2026	Kuala Lumpur, Malaysia	USD 3495 per delegate

► **Available delivery methods:** Face-to-Face & Online Training

Introduction

This comprehensive 5-day training program focuses on Effective Procurement and Lean Supply Chain Management techniques. The course is designed for professionals seeking to enhance their procurement strategies and supply chain management practices to achieve significant cost savings, streamline operations, and increase organizational efficiency.

Participants will learn the fundamentals of procurement, supplier relationship management, and lean principles while exploring the latest innovations in supply chain management. The course includes practical case studies, interactive workshops, and expert discussions to help delegates optimize their procurement and supply chain operations.

Objectives

By the end of this course, participants will be able to:

- Implement lean principles to reduce waste and improve supply chain efficiency.
- Enhance procurement strategies to optimize cost and supplier relationships.
- Utilize key metrics to monitor and improve procurement and supply chain performance.
- Develop and manage effective supplier selection and evaluation processes.
- Analyze and address challenges in global supply chains and logistics.
- Apply advanced negotiation skills to achieve favorable procurement terms.

Why Attend

- Gain expertise in integrating lean principles into procurement and supply chain management.
- Learn to streamline procurement processes and reduce operational costs.
- Improve supplier relationship management and supplier performance evaluation.
- Understand how to apply lean techniques to reduce waste and improve the flow of goods and services.
- Stay current with the latest trends and technologies in supply chain and procurement practices.
- Network with industry professionals and share best practices.

Target Audience

This program is designed for:

- Supply chain managers, logistics professionals, and procurement specialists.
- Business operations managers responsible for improving procurement and supply chain processes.
- Senior executives seeking to understand and implement lean supply chain strategies.
- Consultants and service providers in procurement, logistics, and supply chain industries.
- Anyone looking to enhance their understanding of lean principles and procurement efficiency.

Individual Benefits

Key competencies that will be developed include:

- Advanced skills in procurement and supply chain optimization.
- Expertise in supplier management, selection, and evaluation.
- Proficiency in applying lean techniques to improve supply chain efficiency.
- Ability to make data-driven decisions using supply chain metrics and KPIs.
- Enhanced negotiation skills for securing favorable procurement contracts.
- Increased strategic thinking and problem-solving capabilities in procurement and logistics.

Organizational Benefits

Upon completing the training course, participants will demonstrate:

- Improved cost-efficiency and reduced waste in procurement and supply chain operations.
- Stronger supplier relationships and better supplier performance.
- Optimized supply chain processes with reduced lead times and higher responsiveness.
- Enhanced organizational agility and flexibility in responding to market demands.
- Greater ability to make data-driven decisions for continuous improvement in procurement and supply chain management.

Instructional Methodology

The course follows a blended learning approach combining theory with practice:

- Strategy Briefings – Overview of lean supply chain and procurement principles, with real-world examples.
- Case Studies – In-depth analysis of successful procurement and lean supply chain strategies.
- Workshops – Interactive sessions where participants apply lean techniques to procurement and supply chain problems.
- Peer Exchange – Group discussions and sharing of best practices among professionals in the field.
- Tools – Templates and tools for supplier evaluation, procurement planning, and lean supply chain implementation.

MAWA EVENTS

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Course Outline

Training Hours: 7:30 AM – 3:30 PM **Daily Format:** 3-4 Learning Modules | Coffee Breaks: 09:30 & 11:15 | Lunch Buffet: 01:00 – 02:00

Day 1: Introduction to Procurement and Lean Supply Chain Principles

- Module 1: Overview of Procurement and Supply Chain Management (07:30 – 09:30) ● Key concepts and terminology in procurement and supply chain management ● Role of procurement in the supply chain and organizational success ● Challenges and opportunities in modern procurement
- Module 2: Lean Principles in Procurement and Supply Chain (09:45 – 11:15) ● Overview of lean principles and their application in procurement ● Identifying waste and inefficiencies in supply chain operations ● Tools and techniques for lean supply chain management
- Module 3: Workshop – Identifying Waste in Procurement and Supply Chain (11:30 – 01:00) ● Hands-on session on identifying waste and inefficiencies in procurement and supply chain processes ● Group analysis of case studies and real-world examples
- Module 4: Supplier Relationship Management (02:00 – 03:30) ● Building strong supplier relationships and partnerships ● Supplier selection and evaluation criteria ● Managing supplier performance and risks

Day 2: Strategic Procurement Management

- Module 1: Procurement Strategy Development (07:30 – 09:30) ● Creating and implementing procurement strategies aligned with business objectives ● The importance of strategic sourcing and category management ● Developing procurement policies and processes
- Module 2: Negotiation Strategies for Procurement (09:45 – 11:15) ● Effective negotiation techniques for procurement professionals ● Managing supplier negotiations and contracts ● Achieving favorable terms and conditions in procurement contracts
- Module 3: Workshop – Negotiation Role-Play (11:30 – 01:00) ● Group role-playing exercise on procurement negotiation ● Applying key negotiation strategies in real-life scenarios
- Module 4: Performance Metrics in Procurement (02:00 – 03:30) ● Key performance indicators (KPIs) for procurement ● Tracking procurement performance and setting targets ● Continuous improvement in procurement through data analysis

Day 3: Lean Supply Chain Practices

- Module 1: Value Stream Mapping (07:30 – 09:30) ● Understanding and mapping value streams in the supply chain ● Identifying areas for improvement and waste elimination ● How to streamline processes using value stream mapping
- Module 2: Just-in-Time (JIT) and Lean Inventory Management (09:45 – 11:15) ● Implementing JIT to reduce inventory costs and improve efficiency ● Lean inventory management techniques for reducing waste ● Best practices for inventory control and stock management
- Module 3: Workshop – Value Stream Mapping in Action (11:30 – 01:00) ● Practical exercise in creating a value stream map for a supply chain process ● Identifying bottlenecks and proposing lean solutions
- Module 4: Supply Chain Risk Management (02:00 – 03:30) ● Assessing and managing risks in global supply chains ● Mitigating risks related to suppliers, logistics, and inventory ● Developing risk management strategies for lean supply chains

Day 4: Lean Techniques and Continuous Improvement

- Module 1: Kaizen and Continuous Improvement in Supply Chains (07:30 – 09:30) ● Introduction to Kaizen and its application in supply chain management ● Continuous improvement techniques for procurement and logistics ● Creating a culture of continuous improvement within supply chain teams
- Module 2: Lean Logistics and Distribution (09:45 – 11:15) ● Applying lean principles to logistics and distribution management ● Optimizing transportation and delivery systems ● Reducing lead times and improving delivery performance
- Module 3: Workshop – Kaizen for Supply Chain Improvements (11:30 – 01:00) ● Interactive session on applying Kaizen principles to supply chain processes ● Group discussions and action planning for improvement

- **Module 4: Technology in Lean Supply Chain Management (02:00 – 03:30)** ● The role of technology in optimizing supply chains ● Automation, AI, and data analytics in lean supply chains ● Implementing digital tools to enhance procurement and supply chain management

Day 5: Future Trends and Integrating Lean in Supply Chain Operations

- **Module 1: Trends in Global Supply Chains (07:30 – 09:30)** ● The impact of globalization, trade agreements, and geopolitical risks on supply chains ● Future trends in supply chain technology and innovation ● Preparing for disruptions and ensuring supply chain resilience
- **Module 2: Lean Transformation – Roadmap for Success (09:45 – 11:15)** ● Developing a roadmap for implementing lean principles in your organization ● Overcoming challenges in the lean transformation process ● Case studies of successful lean transformations
- **Module 3: Workshop – Developing a Lean Supply Chain Plan (11:30 – 01:00)** ● Group exercise on creating a lean supply chain plan for an organization ● Identifying key performance areas and action steps
- **Module 4: Review, Evaluation, and Certification (02:00 – 03:30)** ● Course review and final Q&A ● Participant evaluations and feedback ● Certification ceremony

Certification

Participants will receive a Certificate of Completion in Effective Procurement & Lean Supply Chain Management, validating their advanced skills in procurement optimization and lean supply chain management.

Why Choose MAWA Events

- **Global Expertise:** More than 17 years of experience in professional training and consulting.
- **Industry-Leading Faculty:** Courses delivered by seasoned professionals with hands-on experience.
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- **Client-Focused Solutions:** Customized programs designed to achieve your organisation’s unique goals.

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