MAWA EVENTS

Address: No. 857, Block A2. Leisure Commerce Square - No 9., 46150 Petaling Jaya, Selangor, Malaysia

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FIDIC CONTRACTS, NEGOTIATION & ARBITRATION

"Master the Use of FIDIC Contracts and Strengthen Your Ability to Negotiate and Resolve Disputes Effectively"

Schedule

Date	Venue	Fees (Face-to-Face / Online)
08 – 12 Feb 2026	Online	USD 1500 per delegate
11 – 15 May 2026	Dubai, UAE	USD 3495 per delegate

► **Available delivery methods:** Face-to-Face & Online Training

Introduction

FIDIC contracts are widely used in international construction and infrastructure projects to establish fair, balanced, and legally enforceable frameworks for project delivery. Their provisions cover everything from performance obligations and risk allocation to claims, payments, and dispute resolution.

This comprehensive 5-day course provides participants with a solid understanding of the FIDIC contract suite (Red, Yellow, and Silver Books), claim processes, and dispute resolution through negotiation, adjudication, and arbitration. Through real-world case studies and hands-on exercises, professionals will build skills to confidently administer FIDIC contracts, manage claims, and resolve disputes effectively.

Objectives

By the end of this course, participants will be able to:

- Understand the structure, content, and use of major FIDIC contract forms
- Interpret and apply key clauses related to payments, variations, claims, and termination
- Manage and respond to claims under the FIDIC 1999 and 2017 editions
- Navigate dispute resolution mechanisms including DAB, arbitration, and amicable settlement
- Strengthen negotiation techniques in a FIDIC contractual context
- Avoid disputes by implementing proactive contract administration practices

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Why Attend

- Gain a practical understanding of FIDIC contracts used in projects worldwide
- Learn how to draft and evaluate claims with confidence and compliance
- Improve dispute avoidance, early settlement, and contract close-out skills
- Receive up-to-date insights into FIDIC 2017 revisions and comparison with 1999 editions
- Develop advanced negotiation and arbitration readiness

Target Audience

This program is designed for:

- Contract managers, engineers, and administrators
- Project managers and construction professionals
- Legal advisors and consultants working on international contracts
- Quantity surveyors and cost engineers
- Owners, contractors, and client representatives using FIDIC-based contracts

Individual Benefits

Key competencies that will be developed include:

- Interpretation of key clauses under FIDIC Red, Yellow, and Silver Books
- Skills in preparing and defending claims
- Practical understanding of DAB/arbitration processes
- Strategic negotiation and conflict resolution techniques
- Familiarity with real-world contractual pitfalls and solutions

Organizational Benefits

Upon completing the training course, participants will demonstrate:

- Enhanced contract compliance and project governance
- Reduced disputes and arbitration through effective contract management
- Lower legal costs and faster resolution timelines
- Improved negotiation outcomes and stakeholder collaboration
- Greater organizational capability in managing high-value international contracts

Instructional Methodology

The course follows a blended learning approach combining theory with practice:

- Strategy Briefings – FIDIC contract structure, clause interpretations, and legal framework
- Case Studies – Lessons from FIDIC-based project claims and dispute resolution
- Workshops – Drafting claims, reviewing notices, and managing terminations
- Peer Exchange – Negotiation simulations and DAB/arbitration role-play
- Tools – Templates for claims, notices, dispute logs, and arbitration documentation

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Course Outline

Detailed 5-Day Course Outline

Training Hours: 7:30 AM – 3:30 PM

Daily Format: 3–4 Learning Modules

Coffee Breaks: 09:30 & 11:15

Lunch Buffet / Break: 01:00 – 02:00

Day 1: Introduction to FIDIC Contracts

Module 1: Overview of FIDIC (07:30 – 09:30)

- History and purpose of FIDIC contracts
- Types of FIDIC contract forms and their applications
- Roles and responsibilities of parties

Module 2: Contract Structure & Key Clauses

- General conditions and contract provisions
- Obligations, risk allocation, and responsibilities

Module 3: Contract Administration Basics

- Contract documentation and management processes

Day 2: Risk Management & Claims Handling

Module 1: Identifying and Managing Risks

- Risk assessment techniques under FIDIC contracts
- Preventive strategies and contingency planning

Module 2: Claims and Variations

- Handling claims for delay, cost, and scope changes
- Documentation, notice requirements, and approval procedures

Module 3: Extensions of Time & Payment Mechanisms

- Time impact analysis and financial implications
- Payment schedules, interim payments, and final accounts

Day 3: Negotiation Strategies

Module 1: Principles of Effective Negotiation

- Preparing negotiation strategies and objectives
- Communication techniques and stakeholder engagement

Module 2: Practical Negotiation Exercises

- Role-play scenarios on contract disputes
- Conflict resolution and win-win negotiation approaches

Module 3: Managing Disputes Proactively

- Preventing disputes through contract compliance and monitoring

Day 4: Arbitration and Alternative Dispute Resolution (ADR)

Module 1: Introduction to Arbitration

- Principles and procedures under FIDIC
- Selecting arbitration forums and rules

Module 2: Mediation & ADR Techniques

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Differences between arbitration, mediation, and conciliation

- Techniques to resolve disputes amicably

Module 3: Case Studies of FIDIC Disputes

- Analysis of past arbitration cases
- Lessons learned and practical takeaways

Day 5: Practical Implementation & Certification Readiness

Module 1: Integrated Contract Management

- Aligning contract administration with project goals
- Monitoring compliance and performance

Module 2: Advanced Negotiation & Dispute Scenarios

- Simulation exercises for complex disputes
- Effective documentation and reporting

Module 3: Review, Action Planning & Certification Guidance

- Review of key concepts
- Action plan for applying learning in real projects

Certification

Participants will receive a Certificate of Completion in FIDIC Contracts, Negotiation & Arbitration, recognizing their capability to manage FIDIC-based contracts and resolve disputes through structured, compliant, and effective processes.

Why Choose MAWA Events

- **Global Expertise:** More than 17 years of experience in professional training and consulting.
- **Industry-Leading Faculty:** Courses delivered by seasoned professionals with hands-on experience.
- **Practical Insights:** Learn to turn theory into actionable strategies for real-world business impact.
- **Client-Focused Solutions:** Customized programs designed to achieve your organisation’s unique goals.

In-House / Customized Training Interested in running this course for your team? Please contact us:	TEL: **+601116373203**	EMAIL: **info@mawaevents.net**

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